# THE BERKSHIRE FUNDS ANNUAL REPORT

December 31, 2018

Berkshire Funds

BERKSHIRE FOCUS FUND (BFOCX)

IMPORTANT NOTE: Beginning on January 1, 2021, as permitted by regulations adopted by the Securities and Exchange Commission, paper copies of the Fund's shareholder reports will no longer be sent by mail, unless you specifically request paper copies of the reports from the Fund or from your financial intermediary, such as a broker-dealer or bank. Instead, the reports will be made available on a website, and you will be notified by mail each time a report is posted and provided with a website link to access the report.

If you already elected to receive shareholder reports electronically, you will not be affected by this change and you need not take any action. You may elect to receive shareholder reports and other communications from the Fund or your financial intermediary electronically by calling or sending an email request.

You may elect to receive all future reports in paper free of charge. You can inform the Fund or your financial intermediary that you wish to continue receiving paper copies of your shareholder reports by calling or sending an email request. Your election to receive reports in paper will apply to all funds held with the fund complex/your financial intermediary.

This report is provided for the general information of the Berkshire Funds shareholders. It is not authorized for distribution unless preceded or accompanied by an effective Prospectus, which contains more complete information about the Berkshire Funds. Please read it carefully before you invest.

In recent years, returns have sustained significant gains and losses due to market volatility in the technology sector. Due to market volatility, current performance may be lower than the figures shown. Call 877.526.0707 or visit www.berkshirefunds.com for more current performance information. Past performance is no guarantee of future results and investment results and principal value will fluctuate so that shares, when redeemed, may be worth more or less than their original cost. The returns shown do not reflect the deduction of taxes that a shareholder would pay on Fund distributions or the redemption of Fund shares. Total return includes reinvestment of dividends and capital gain distributions.

The Dow Jones Industrial Average is a measurement of general market price movement for 30 widely-held stocks primarily listed on the New York Stock Exchange. The S&P 500® Index is a registered trademark of Standard & Poor's Corporation and is a market-weighted index of common stock prices for 500 large U.S. companies. The Nasdaq Composite Index is a capitalization-weighted index of over 5,000 common stocks listed on the Nasdaq Stock Market. Each index represents an unmanaged, broad-based basket of stocks. These indices are typically used as benchmarks for overall market performance.

Portfolio composition is subject to change at any time and references to specific securities, industries and sectors are not recommendations to purchase or sell any particular security.

#### **FUND OVERVIEW**

DECEMBER 31, 2018 (UNAUDITED)

#### PERFORMANCE COMPARISON (AVERAGE ANNUAL TOTAL RETURNS AS OF 12/31/18)

BERKSHIRE FOCUS FUND	1 YEAR 10.02%	3 YEAR 16.48%	12.05%	10 YEAR 22.39%
S&P 500® INDEX  Dow Jones Industrial Average  Nasdaq Composite Index	- 4.38%	9.26%	8.49%	13.12%
	- 3.48%	12.94%	9.70%	13.16%
	- 2.84%	11.10%	10.97%	16.76%

#### **NET ASSETS**

12/31/18 \$151.97 MILLION

#### **NET ASSET VALUE**

NET ASSET VALUE PER SHARE \$22.33

#### TOP TEN STOCK HOLDINGS(1)

Amazon.com, Inc.	8.01%
Twilio, Inc. (Class A)	7.94%
MICROSOFT CORP.	7.58%
PALO ALTO NETWORKS, INC.	7.36%
SALESFORCE.COM, INC.	7.25%
CYBERARK SOFTWARE LTD.	6.19%
RINGCENTRAL, INC. (CLASS A)	5.01%
SERVICENOW, INC.	4.86%
TABLEAU SOFTWARE, INC. (CLASS A)	4.83%
PAYPAL HOLDINGS, INC.	4.83%

#### TOP SECTORS(3)

BUSINESS SOFTWARE & SERVICES	48.29%
INTERNET SERVICES	15.75%
CYBERSECURITY EQUIPMENT & SERVICES	13.55%
IT FINANCIAL SERVICES	7.72%
MEDICAL INSTRUMENTS	5.94%
AUTOMOBILE MANUFACTURERS	4.07%
CHINA INTERNET SERVICES	3.36%
INTERNET SOCIAL MEDIA	0.00%
CONSUMER ELECTRONICS	0.00%
SEMICONDUCTOR	0.00%

#### GROWTH OF \$10,000(2)



■ S&P 500® INDEX



THIS FUND CONCENTRATES ITS INVESTMENTS IN THE TECHNOLOGY INDUSTRY. AS A RESULT, THE FUND IS SUBJECT TO GREATER RISK THAN MORE DIVERSIFIED FUNDS BECAUSE OF ITS CONCENTRATION OF INVESTMENTS IN FEWER COMPANIES AND CERTAIN SEGMENTS OF A SINGLE INDUSTRY.

<sup>(1)</sup> STATED AS A PERCENTAGE OF TOTAL NET ASSETS AS OF 12/31/18. THE HOLDINGS INFORMATION PROVIDED SHOULD NOT BE CONSTRUED AS A RECOMMENDATION TO PURCHASE OR SELL A PARTICULAR SECURITY AND MAY NOT BE REPRESENTATIVE OF THE FUND'S CURRENT OR FUTURE INVESTMENTS.

<sup>(2)</sup> This chart assumes an initial investment of \$10,000 made on 12/31/08. Past deformance does not guarantee future results. Investment return and principal value will fluctuate so that shares, when redeemed, may be worth more or less than their original cost. All returns reflect reinvested dividends but do not reflect the impact of taxes.

<sup>(3)</sup> STATED AS A PERCENTAGE OF TOTAL NET ASSETS AS OF 12/31/18. THE HOLDINGS BY SECTOR ARE PRESENTED TO ILLUSTRATE EXAMPLES OF THE SECTORS IN WHICH THE FUND HAS BOUGHT SECURITIES AND MAY NOT BE REPRESENTATIVE OF THE FUND'S CURRENT OR FUTURE INVESTMENTS.

# BERKSHIRE FOCUS FUND PERFORMANCE AND PORTFOLIO DISCUSSION 12/31/2018

#### LETTER TO THE SHAREHOLDERS



Dear Fellow Shareholders,

For the twelve month period ended December 31, 2018, the Berkshire Focus Fund outperformed its primary benchmark index. The Fund generated a total return of +10.02% while the S&P 500® Index—which we consider to be the Fund's primary benchmark index—produced a total return of -4.38% over the same period. For comparative purposes, the Dow Jones Industrial Average posted a return of -3.48% and the Nasdaq Composite Index generated a return of -2.84% for the year. A \$10,000 investment in our Fund over 10 years starting on December 31, 2008 grew to \$75,394.

This was a **+22.39%** average annual compounded return. A \$10,000 investment in the S&P 500<sup>®</sup> over the same period grew to **\$34,304**. This was a **+13.12%** average annual compounded return.

U.S. equity markets extended their upward trajectory in the third quarter, led once again by the outperformance of large-cap growth and technology stocks relative to their value counterparts. Underpinning the advance were robust corporate profits, along with strong consumer and government spending—including the ramping up of U.S. defense outlays. Consumer confidence rose to the highest level since October of 2000, while the U.S. unemployment rate fell in September to its lowest level since 1969. Meanwhile, the economy powered ahead as U.S. gross domestic product, the broadest measure of goods and services produced in the economy, grew at an annualized rate of 3.4% between July and September. Recognizing that stronger U.S. growth was now in place, the Federal Reserve raised interest rates by a quarter percentage point to a range of 2% to 2.25% in late-September—the third rate hike of the year. Stocks ended the period in upbeat fashion with the Nasdaq Composite Index crossing the 8000 threshold for the first time, and the S&P 500® Index and Dow Jones Industrial Average establishing new all-time highs.

Equity markets sold-off sharply at the beginning of the fourth quarter as investors grappled with concerns that the U.S. economy was in danger of overheating, leading the Federal Reserve to quicken its pace of interest rate increases. As stocks fell further from their record highs, bond yields resumed their climb higher, with the yield on the 10-year U.S. Treasury note rising to 3.23%—its highest level since 2011. In mid-November, investor sentiment was further aggravated by plummeting U.S. oil prices which declined nearly 40% after reaching four-year highs at the start of October. Also adding to investor angst during the period was an amalgam of other developments including: global growth concerns—manifested through a collapse in oil prices, rising wage inflation, worries over a deepening U.S.—China trade war, diplomatic tensions with Saudi Arabia, and a partial shutdown of the U.S. government. As expected on December 19, the Federal Reserve raised interest rates by a quarter point to a range of 2.25% to 2.5%—marking the central bank's fourth rate hike of the year. Faced with a seemingly endless stream of negative events going into the end of the quarter, stocks finally succumbed to a crisis of confidence. U.S. equity markets had entered bear market territory by declining over 20% from their peak in late-September.

Looking at the portfolio, our investments in Amazon.com (AMZN), Microsoft (MSFT), Netflix (NFLX), RingCentral (RNG), Salesforce.com (CRM), Square (SQ) and Twilio (TWLO) were all contributors to the Fund's performance. Some of our investments detracted from the Fund's performance, these included Alibaba (BABA), Alphabet (GOOGL), Facebook (FB) and NVIDIA (NVDA). New significant additions to the portfolio in the second-half were CyberArk (CYBR), PayPal (PYPL), Illumina (ILMN), Intuitive Surgical (ISRG), ServiceNow (NOW), The Trade Desk (TTD), VMware (VMW) and Workday (WDAY).

Thank you for your confidence and continued investment in the Berkshire Focus Fund.

Malcolm R. Fobes III

Chairman and Chief Investment Officer

# AUDITED FINANCIAL STATEMENTS 12/31/2018

#### PORTFOLIO OF INVESTMENTS

DECEMBER 31, 2018

SHARES VALUE COMMON STOCKS - 98.68% \$ 149,960,558 (Cost \$136,902,620) **AUTOMOBILE MANUFACTURERS - 4.07%** 6.190.080 18,600 TESLA. INC.\* 6,190,080 **BUSINESS SOFTWARE & SERVICES - 48.29%** 73,390,924 10 ADOBE SYSTEMS, INC.\* 2.262 113.430 11.521.085 MICROSOFT CORP. 92,380 RINGCENTRAL, INC. (CLASS A)\* 7,615,807 80,480 SALESFORCE.COM, INC.\* 11,023,346 41,460 SERVICENOW, INC.\* 7,381,953 61,170 TABLEAU SOFTWARE, INC. (CLASS A)\* 7,340,400 32,600 THE TRADE DESK, INC. (CLASS A)\* 3,783,556 135,150 TWILIO, INC. (CLASS A)\* 12,068,895 VMWARE, INC. (CLASS A)\* 46,710 6,405,342 6,248,278 39,130 WORKDAY, INC. (CLASS A)\* **CHINA INTERNET SERVICES - 3.36%** 5,100,375 37,210 ALIBABA GROUP HOLDING LTD. - ADR\* 5,100,375 **CONSUMER ELECTRONICS - 0.00%** 1.577 APPLE, INC. 10 1.577 CYBERSECURITY EQUIPMENT & SERVICES - 13.55% 20,584,434 126,790 CYBERARK SOFTWARE LTD. (ISRAEL)\* 9,400,211 59,380 PALO ALTO NETWORKS, INC. 11.184.223 23,934,945 **INTERNET SERVICES - 15.75%** 6,880 ALPHABET, INC. (CLASS A)\* 7,189,325 8,100 12,165,957 AMAZON.COM, INC.\* 17,110 NETFLIX, INC.\* 4,579,663 INTERNET SOCIAL MEDIA - 0.00% 1,598 10 FACEBOOK, INC. (CLASS A)\* 1,311 10 TWITTER, INC.\* 287 IT FINANCIAL SERVICES - 7.72% 11,735,150 87,240 PAYPAL HOLDINGS, INC.\* 7,336,011 SQUARE, INC. (CLASS A)\* 78,430 4,399,139 **MEDICAL INSTRUMENTS - 5.94%** 9,019,955 15,000 ILLUMINA, INC.\* 4.498.950 INTUITIVE SURGICAL, INC.\* 9,440 4,521,005 **SEMICONDUCTOR - 0.00%** 1,520

\*NON-INCOME PRODUCING

ADR - AMERICAN DEPOSITARY RECEIPT

ADVANCED MICRO DEVICES, INC.\*

NVIDIA CORP.

10

10

(SEE ACCOMPANYING NOTES TO FINANCIAL STATEMENTS)

185

1.335

### PORTFOLIO OF INVESTMENTS (CONTINUED) DECEMBER 31, 2018

**EXCHANGE TRADED FUNDS - 0.00%** 1,543 (Cost \$1,066) 10

INVESCO QQQ ETF	1,543
TOTAL INVESTMENT SECURITIES – 98.68%	149,962,101
(Cost \$136,903,686)  OTHER ASSETS IN EXCESS OF LIABILITIES – 1.32%	2,003,726
NET ASSETS - 100.00%	\$ 151,965,827
EQUIVALENT TO \$22.33 PER SHARE	

VALUE

(SEE ACCOMPANYING NOTES TO FINANCIAL STATEMENTS)

SHARES

### STATEMENT OF ASSETS AND LIABILITIES

DECEMBER 31, 2018

ASSETS	
INVESTMENT SECURITIES:	
At cost	\$ 136,903,686
AT VALUE	\$ 149,962,101
Cash	2,124,620
RECEIVABLE FOR CAPITAL SHARES SOLD	623,672
Total Assets	152,710,393
LIABILITIES	
PAYABLE FOR CAPITAL SHARES REDEEMED	482,869
PAYABLE TO AFFILIATE (NOTE 5)	261,697
TOTAL LIABILITIES	744,566
NET ASSETS	\$ 151,965,827
NET ASSETS CONSIST OF:	
PAID-IN CAPITAL	\$ 146,557,887
TOTAL DISTRIBUTABLE EARNINGS	5,407,940
NET ASSETS	\$ 151,965,827
SHARES OF BENEFICIAL INTEREST ISSUED AND OUTSTANDING	
(UNLIMITED NUMBER OF SHARES AUTHORIZED, WITHOUT PAR VALUE)	6,805,676
NET ASSET VALUE AND OFFERING PRICE PER SHARE	\$ 22.33
MINIMUM REDEMPTION PRICE PER SHARE*	\$ 21.88

<sup>\*</sup>THE FUND WILL IMPOSE A 2.00% REDEMPTION FEE ON SHARES REDEEMED WITHIN 90 CALENDAR DAYS OF PURCHASE.

### STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2018

INVESTMENT INCOME	
DIVIDENDS	\$ 1,105,981
TOTAL INVESTMENT INCOME	1,105,981
EXPENSES	
INVESTMENT ADVISORY FEES (NOTE 5)	2,165,665
ADMINISTRATION FEES (NOTE 5)	674,666
INTEREST EXPENSE	7,412
Total Expenses	2,847,743
NET INVESTMENT LOSS  NET REALIZED AND UNREALIZED LOSS ON INVESTMENTS	(1,741,762)
NET REALIZED GAIN FROM INVESTMENTS	1,654,291
NET CHANGE IN UNREALIZED APPRECIATION (DEPRECIATION) ON INVESTMENTS	(2,071,792)
NET REALIZED AND UNREALIZED	
LOSS ON INVESTMENTS	(417,501)
NET DECREASE IN NET ASSETS	
RESULTING FROM OPERATIONS	\$ (2,159,263)

STATEMENTS OF CHANGES IN NET ASSETS

STATEMENTS OF CHANGES IN NET ASSETS
FOR THE YEARS ENDED DECEMBER 31, 2018 AND DECEMBER 31, 2017

	YEAR ENDED 12/31/18		YEAR ENDED 2/31/17
FROM OPERATIONS:			
NET INVESTMENT LOSS	\$ (1,741,762)	\$	(983,446)
NET REALIZED GAIN FROM SECURITY TRANSACTIONS	1,654,291		15,678,027
NET CHANGE IN UNREALIZED APPRECIATION			
(DEPRECIATION) ON INVESTMENTS	(2,071,792)		7,582,097
NET INCREASE (DECREASE) IN NET ASSETS FROM OPERATIONS	(2,159,263)		22,276,678
FROM DISTRIBUTIONS:			
DISTRIBUTIONS	(8,159,022)	(:	13,491,581) <sup>(A)</sup>
FROM CAPITAL SHARE TRANSACTIONS:			
PROCEEDS FROM SHARES SOLD	154,695,390		14,571,100
PROCEEDS FROM REINVESTED DISTRIBUTIONS	8,121,645		13,365,489
PROCEEDS FROM REDEMPTION FEES (NOTE 6)	462,440		13,249
PAYMENTS FOR SHARES REDEEMED	(75,558,864)		(14,549,980)
NET INCREASE IN NET ASSETS FROM CAPITAL SHARE TRANSACTIONS	87,720,611		13,399,858
TOTAL INCREASE IN NET ASSETS	77,402,326		22,184,955
NET ASSETS:			
BEGINNING OF PERIOD	74,563,501		52,378,546
END OF PERIOD <sup>(A)</sup>	\$ 151,965,827	\$	74,563,501 <sup>(A)</sup>
CAPITAL SHARE ACTIVITY:			
Shares sold	5,928,962		605,794
SHARES REINVESTED	368,998		616,774
Shares redeemed	(2,964,543)		(643,193)
NET INCREASE IN SHARES OUTSTANDING	3,333,417		579,375
SHARES OUTSTANDING, BEGINNING OF PERIOD	3,472,259		2,892,884
SHARES OUTSTANDING, END OF PERIOD	6,805,676		3,472,259

<sup>(</sup>A) For the prior year ended December 31, 2017, total distributions consisted of Capital Gains of \$13,491,581. As of December 31, 2017, Accumulated Undistributed Net Investment Income was \$0.

### FINANCIAL HIGHLIGHTS

SELECTED PER SHARE DATA AND RATIOS FOR A SHARE OUTSTANDING THROUGHOUT EACH PERIOD

			,		
	YEAR	YEAR	YEAR	YEAR	YEAR
	ENDED	ENDED	ENDED	ENDED	ENDED
	12/31/18	12/31/17	12/31/16	12/31/15	12/31/14
NET ASSET VALUE,					
BEGINNING OF YEAR	\$ 21.47	\$ 18.11	\$ 18.19	\$ 17.58	\$ 17.83
INCOME FROM INVESTMENT OPERATIONS:					
NET INVESTMENT LOSS (A)	(0.31)	(0.35)	(0.23)	(0.36)	(0.35)
NET REALIZED AND UNREALIZED GAINS					
ON INVESTMENTS	2.36 <sup>(B)</sup>	8.37	0.16	2.69	0.08 <sup>(B)</sup>
TOTAL FROM INVESTMENT OPERATIONS	2.05	8.02	(0.07)	2.33	(0.27)
PROCEEDS FROM REDEMPTION FEES	0.08	0.00 <sup>(F)</sup>	0.01	0.01	0.03
LESS DISTRIBUTIONS:					
DISTRIBUTIONS FROM NET REALIZED GAINS	(1.27)	(4.66)	(0.02)	(1.73)	(0.01)
TOTAL DISTRIBUTIONS	(1.27)	(4.66)	(0.02)	(1.73)	(0.01)
		( ,	,	, , ,	(,,,,
NET ASSET VALUE,					
END OF YEAR	\$ 22.33	\$ 21.47	\$ 18.11	\$ 18.19	\$ 17.58
	Ψ 22.33	Ψ 21117	Ψ 10.11	Ψ 10.17	Ψ 17.130
TOTAL RETURN(c)	10.02%	44.07%	(0.31%)	13.32%	(1.36%)
TOTAL RETORNS	10.02 //	44.07 //	(0.5170)	13.32 //	(1.50 %)
CURRICMENTAL DATA AND DATIOS					
SUPPLEMENTAL DATA AND RATIOS:	¢ 151 0//	¢ 74.544	¢ 52.270	¢ (0.045	£ (2.707
NET ASSETS AT END OF YEAR (THOUSANDS)	\$ 151,966	\$ 74,564	\$ 52,379	\$ 68,945	\$ 63,787
RATIO OF EXPENSES TO AVERAGE NET ASSETS(D)	1.97%	2.02%	2.01%	1.99%	1.99%
RATIO OF EXPENSES TO AVERAGE NET ASSETS(0)	1.9/%	2.02%	2.01%	1.99%	1.99%
RATIO OF NET INVESTMENT LOSS TO					
AVERAGE NET ASSETS	(1.20%)	(1.54%)	(1.37%)	(1.88%)	(1.95%)
Danzau =(E)	FOF (8'	205.00	4.42.004	455 (0)	522.70/
PORTFOLIO TURNOVER RATE <sup>(E)</sup>	595.6%	385.0%	442.8%	455.6%	533.7%

<sup>(</sup>A) NET INVESTMENT LOSS WAS CALCULATED USING THE AVERAGE SHARES OUTSTANDING METHOD.

<sup>(</sup>B) NET REALIZED AND UNREALIZED GAIN ON INVESTMENTS PER SHARE IS A BALANCING AMOUNT NECESSARY TO RECONCILE THE CHANGE IN NET ASSET VALUE PER SHARE FOR THE PERIOD, AND MAY NOT RECONCILE WITH THE NET REALIZED AND UNREALIZED GAIN ON INVESTMENTS IN THE STATEMENT OF OPERATIONS.

<sup>(</sup>C) TOTAL RETURN REPRESENTS THE RATE THAT THE INVESTOR WOULD HAVE EARNED OR (LOST) ON AN INVESTMENT IN THE FUND ASSUMING REINVESTMENT OF DIVIDENDS.

<sup>(</sup>D) THE RATIO OF EXPENSES TO AVERAGE NET ASSETS INCLUDES FEDERAL EXCISE TAX AND INTEREST EXPENSE. THE RATIOS EXCLUDING FEDERAL EXCISE TAX AND INTEREST EXPENSE WOULD BE 1.96%, 1.99%, 2.00%, 1.99% AND 1.98%, RESPECTIVELY.

<sup>(</sup>E) PORTFOLIO TURNOVER IS GREATER THAN MOST FUNDS DUE TO THE INVESTMENT STYLE OF THE FUND.

<sup>(</sup>F) LESS THAN \$0.005 PER SHARE.

**DECEMBER 31, 2018** 

#### 1. Organization

The Berkshire Focus Fund (the "Fund") is a non-diversified series of The Berkshire Funds (the "Trust"), an open-end management investment company registered under the Investment Company Act of 1940, as amended (the "1940 Act"). The Trust was organized as a Delaware business trust on November 25, 1996. The Fund commenced operations on July 1, 1997. The Fund's investment objective is to seek long-term growth of capital primarily through investments in equity securities.

#### 2. Significant Accounting Policies

The Fund is an investment company and accordingly follows the investment company accounting and reporting guidance of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification Topic 946 Financial Services – Investment Companies. The financial statements are prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP").

The following is a summary of the Trust's significant accounting policies:

 ${\it Cash}$  — The Fund maintains cash at its custodian which, at times, may exceed United States federally insured limits.

Securities valuation — The Fund's portfolio securities are valued as of the close of the regular session of trading on the New York Stock Exchange (the "NYSE"), normally 4:00 p.m., Eastern time. Securities which are traded on stock exchanges or are quoted by Nasdaq are valued at the last reported sale price as of the close of the regular session of trading on the NYSE, or, if not traded, at the most recent bid price. Securities which are traded in the over-the-counter market, and which are not quoted by Nasdaq, are valued at the most recent bid price, as obtained from one or more of the major market makers for such securities. Securities for which market quotations are not readily available are valued at their fair value as determined in good faith in accordance with consistently applied procedures established by and under the general supervision of the Board of Trustees.

The Trust has adopted accounting standards which establish an authoritative definition of fair value and set out a hierarchy for measuring fair value. These standards require additional disclosures about the various inputs and valuation techniques used to develop the measurements of fair value and a discussion of changes in valuation techniques and related inputs during the period. These standards define fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy is organized into three levels based upon the assumptions (referred to as "inputs") used in pricing the asset or liability. These standards state that "observable inputs" reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from independent sources and "unobservable

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inputs" reflect an entity's own assumptions about the assumptions market participants would use in pricing the asset or liability. These inputs are summarized in the three broad levels listed below:

Level 1 – Quoted prices in active markets for identical securities.

Level 2 – Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment speeds, credit risk, etc.).

Level 3 – Significant unobservable inputs (including the Fund's own assumptions in determining the fair value of investments).

The inputs or methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities.

The following is a summary of the inputs used to value the Fund's investments as of December 31, 2018:

	Level 1	Level 2	Level 3	Total
Common Stocks				
<b>Business Software &amp; Services</b>	\$ 73,390,924	-	-	\$73,390,924
Internet Services	23,934,945	_	_	23,934,945
Cybersecurity Equipment & Services	20,584,434	_	_	20,584,434
IT Financial Services	11,735,150	-	_	11,735,150
Medical Instruments	9,019,955	-	_	9,019,955
Automobile Manufacturers	6,190,080	-	_	6,190,080
China Internet Services	5,100,375	_	_	5,100,375
Internet Social Media	1,598	_	_	1,598
Consumer Electronics	1,577	_	_	1,577
Semiconductor	1,520	_	_	1,520
Total Common Stocks	149,960,558	-	_	149,960,558
Exchange Traded Funds	1,543	-	_	1,543
Total Investment Securities	\$149,962,101	-	-	\$149,962,101

The Fund did not hold any Level 3 securities during the fiscal year ended December 31, 2018. There were no transfers into or out of the levels during the reporting period, as compared to their classification from the most recent annual report. It is the Fund's policy to consider transfers into or out of the levels as of the end of the reporting period. The Fund did not hold any derivative instruments during the reporting period.

 $\it Investment\ income - Dividend\ income\ is\ recorded\ on\ the\ ex-dividend\ date.$  Interest income, if any, is accrued as earned.

Distributions to shareholders — Distributions to shareholders arising from net investment income and net realized capital gains, if any, are distributed at least once each year. Distributions to shareholders are recorded on the ex-dividend date. The Fund may utilize earnings and profits distributed to shareholders on redemptions of shares as part of the dividends paid deduction.

**DECEMBER 31, 2018** 

Dividends from net investment income and capital gain distributions are determined in accordance with income tax regulations, which may differ from GAAP.

Security transactions — Security transactions are accounted for on the trade date for financial reporting purposes. Securities sold are determined on a specific identification basis.

Estimates — The financial statements are prepared in accordance with GAAP, which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of increases and decreases in net assets from operations during the reporting period. Actual results could differ from those estimates.

Federal income tax — The Fund intends to comply with the requirements of Subchapter M of the Internal Revenue Code (the "Code") necessary to qualify as a regulated investment company. As provided therein, in any fiscal year in which the Fund so qualifies and distributes at least 90% of its taxable net income, the Fund (but not the shareholders) will be relieved of federal income tax on the income distributed. Accordingly, no provision for income taxes has been made.

As of and during the during the year ended December 31, 2018, the Fund did not have a liability for any unrecognized tax benefits. The Fund recognizes interest and penalties, if any, related to unrecognized tax benefits as other expense on the statement of operations. During the year, the Fund did not incur any tax-related interest or penalties.

In order to avoid imposition of the excise tax applicable to regulated investment companies, it is also the Fund's intention to declare as dividends in each calendar year at least 98% of its net investment income and 98.2% of its net realized capital gains plus undistributed amounts from prior years.

Other — The treatment for financial reporting purposes of distributions made to shareholders during the year from net investment income or net realized capital gains may differ from their ultimate treatment for federal income tax purposes. These differences are caused primarily by differences in the timing of the recognition of certain components of income, expense or realized capital gain for federal income tax purposes. Where such differences are permanent in nature, they are reclassified in the components of the net assets based on their ultimate characterization for federal income tax purposes. Any such reclassifications will have no effect on net assets, results of operations or net asset value per share of the Fund. At December 31, 2018, the following permanent adjustments were recorded. Such adjustments were attributed to the reclassification of net investment loss and the usage of equalization for tax purposes:

Paid-in capital Total distributable earnings \$ (798,220) 798,220

**DECEMBER 31, 2018** 

#### 3. Investment Transactions

Purchases and sales of investment securities (excluding short-term instruments) for the year ended December 31, 2018 were \$919,455,048 and \$842,948,506, respectively. There were no purchases or sales of U.S. Government securities for the Fund.

#### 4. Tax Information

As of December 31, 2018, the components of distributable earnings on a tax basis were as follows:

Federal income tax cost	\$ 144,554,161
Gross unrealized appreciation	\$ 16,648,459
Gross unrealized depreciation	(11,240,519)
Net unrealized appreciation	5,407,940
Undistributed ordinary income	_
Undistributed long term gains	_
Accumulated losses	_
Distributable earnings	\$ 5,407,940

The cost basis of investments for tax and financial reporting purposes differs primarily due to wash sales.

There was a long-term capital gains distribution and a short-term capital gains distribution paid in the amounts of \$7,986,783 and \$172,239, respectively, during the year ended December 31, 2018. Also, there was a long-term capital gains distribution and a short-term capital gains distribution paid in the amounts of \$2,270,071 and \$11,221,510, respectively, during the year ended December 31, 2017. Short-term capital gain distributions are considered ordinary income distributions for tax purposes.

#### 5. Related Party Transactions, Investment Advisory and Administrative Fees

Certain Officers and Trustees of the Trust are also Officers and Directors of Berkshire Capital Holdings, Inc. ("Berkshire Capital"). The non-interested Trustees of the Fund were paid \$28,592 in Trustee fees and expenses directly by Berkshire Capital during the fiscal year ended December 31, 2018.

The Fund has an Investment Advisory Agreement (the "Advisory Agreement") and a separate Administration Agreement with Berkshire Capital. Under the Advisory Agreement, Berkshire Capital will determine what securities will be purchased, retained or sold by the Fund on the basis of a continuous review of the portfolio. For the services it provides under the Advisory Agreement, Berkshire Capital receives a fee accrued each calendar day (including weekends and holidays) at a rate of 1.50% per annum of the daily net assets of the Fund.

**DECEMBER 31, 2018** 

Under the Administration Agreement, Berkshire Capital renders all administrative and supervisory services of the Fund, as well as facilities furnished and expenses assumed except for interest and taxes. For these services, Berkshire Capital receives a fee at the annual rate of 0.50% of the Fund's average daily net assets up to \$50 million, 0.45% of average net assets from \$50 million to \$200 million, 0.40% of average net assets from \$200 million to \$500 million, 0.35% of average net assets from \$500 million to \$100 million and 0.30% of average net assets in excess of \$100 million. Such fee is computed as a percentage of the Fund's daily net assets and is accrued each calendar day (including weekends and holidays). For the year ended December 31, 2018, Berkshire Capital was paid an investment advisory fee of \$2,165,665 and an administration fee of \$674,666 from the Fund. The amount due to Berkshire Capital for these fees at December 31, 2018 totaled \$261,697.

#### 6. Redemption Fee

The Fund may impose a redemption fee of 2.00% on shares held for 90 days or less. For the year ended December 31, 2018, proceeds from redemption fees were \$462,440.

#### 7. Beneficial Ownership

The beneficial ownership, either directly or indirectly, of more than 25% of the voting securities of a fund creates a presumption of control of the Fund, under Section 2(a)(9) of the Investment Company Act of 1940. At December 31, 2018, National Financial Services Corp. beneficially owned, in aggregate, 55.65% of the Fund.

#### Concentration of Sector Risk

If a Fund has significant investments in the securities of issuers in industries within a particular sector, any development affecting that sector will have a greater impact on the value of the net assets of the Fund than would be the case if the Fund did not have significant investments in that sector. In addition, this may increase the risk of loss of an investment in the Fund and increase the volatility of the Fund's NAV per share. From time to time, circumstances may affect a particular sector and the companies within such sector. For instance, economic or market factors, regulation or deregulation, and technological or other developments may negatively impact all companies in a particular sector and therefore the value of a Fund's portfolio will be adversely affected. As of December 31, 2018, the Fund had 48.29% of the value of its net assets invested in stocks within the Business Software & Services sector.

#### 9. Subsequent Events

In preparing these financial statements, management has performed an evaluation of subsequent events after December 31, 2018 through the date these financial statements were issued and determined that there were no significant subsequent events that would require adjustment to or additional disclosure in the financial statements.

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

### TO THE SHAREHOLDERS OF BERKSHIRE FOCUS FUND AND BOARD OF TRUSTEES OF THE BERKSHIRE FUNDS

#### Opinion on the Financial Statements

We have audited the accompanying statement of assets and liabilities, including the portfolio of investments, of Berkshire Focus Fund (the "Fund"), a series of The Berkshire Funds, as of December 31, 2018, and the related statement of operations for the year then ended, the statements of changes in net assets for each of the two years in the period then ended, including the related notes, and the financial highlights for each of the five years in the period then ended (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Fund as of December 31, 2018, the results of its operations for the year then ended, the changes in its net assets for each of the two years in the period then ended, and the financial highlights for each of the five years in the period then ended, in conformity with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

These financial statements are the responsibility of the Fund's management. Our responsibility is to express an opinion on the Fund's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Fund in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our procedures included confirmation of securities owned as of December 31, 2018, by correspondence with the custodian. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

We have served as the Fund's auditor since 2004.

Cohen & Company, Ltd.

Coken & Company Hol.

Milwaukee, Wisconsin February 26, 2019

(UNAUDITED)

#### **EXPENSE EXAMPLE**

As a shareholder of the Fund, you incur two types of costs: (1) transaction costs, and (2) ongoing costs, including advisory fees, administrative fees and interest expense. This Example is intended to help you understand your ongoing costs (in dollars) of investing in the Fund and to compare these costs with the ongoing costs of investing in other mutual funds. The Example is based on an investment of \$1,000 invested in the Fund on July 1, 2018 and held through December 31, 2018.

#### **Actual Expenses**

The first line of the table on the following page provides information about actual account values and actual expenses. Although the Fund charges no sales load or transaction fees, you will be assessed fees for outgoing wire transfers, returned checks and stop payment orders at prevailing rates charged by Mutual Shareholder Services, LLC, the Fund's transfer agent. If you request that a redemption be made by wire transfer, currently a \$20.00 fee is charged by the Fund's transfer agent. IRA accounts will be charged an \$8.00 annual maintenance fee. If shares are redeemed within 90 days of purchase from the Fund, the shares are subject to a 2% redemption fee. To the extent the Fund invests in shares of other investment companies as part of its investment strategy, you will indirectly bear your proportionate share of any fees and expenses charged by the underlying funds in which the Fund invests in addition to the expenses of the Fund. Actual expenses of the underlying funds are expected to vary among the various underlying funds. These expenses are not included in the example. The example includes advisory fees, administrative fees and other Fund expenses. However, the example does not include portfolio trading commissions and related expenses and other extraordinary expenses as determined under generally accepted accounting principles. You may use the information in this line, together with the amount you invested, to estimate the expenses that you paid over the period. Simply divide your account value by 1,000 (for example, an 8,600 account value divided by 1,000 = 8.6), then multiply the result by the number in the first line under the heading entitled "Expenses Paid During Period" to estimate the expenses you paid on your account during this period.

#### Hypothetical Example for Comparison Purposes

The second line of the table provides information about hypothetical account values and hypothetical expenses based on the Fund's actual expense ratio and an assumed rate of return of 5% per year before expenses, which is not the Fund's actual return. The hypothetical account values and expenses may not be used to estimate the actual ending account balance or expenses you paid for the period. You may use this information to compare the ongoing costs of investing in the Fund and other funds. To do so, compare this 5% hypothetical example with the 5%

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hypothetical examples that appear in the shareholder reports of the other funds. Please note that the expenses shown in the table are meant to highlight your ongoing costs only and do not reflect any transactional costs, such as redemption fees or the charges by Mutual Shareholder Services, LLC as described above, or the expenses of the underlying funds. Therefore, the second line of the table is useful in comparing ongoing costs only, and will not help you determine the relative total costs of owning different funds. In addition, if these transactional costs were included, your costs would have been higher.

			Expenses Paid
	Beginning	Ending	During the Period*
	Account Value	Account Value	July 1, 2018 to
	<u>July 1, 2018</u>	December 31, 2018	December 31, 2018
Actual	\$1,000.00	\$900.54	\$9.44
Hypothetical	\$1,000.00	\$1,015.27	\$10.01
(5% annual return	hefore expenses)		

<sup>\*</sup>Expenses are equal to the Fund's annualized expense ratio of 1.97%, multiplied by the average account value over the period, multiplied by 184/365 to reflect the one-half year period.

#### OTHER INFORMATION

#### **Proxy Voting Guidelines**

Berkshire Capital Holdings, Inc., the Fund's Adviser, is responsible for exercising the voting rights associated with the securities held by the Fund. A description of the policies and procedures used by the Adviser in fulfilling this responsibility and a record of the Fund's proxy votes for the most recent twelve month period ended June 30, are available without charge, upon request, by calling toll free 1-877-526-0707. They are also available on the Securities and Exchange Commission's ("SEC") website at http://www.sec.gov.

#### Quarterly Filing of Portfolio Holdings

The Fund files its complete schedule of portfolio holdings with the SEC for the first and third quarters of each fiscal year on Form N-Q. The Fund's Forms N-Q are available on the SEC's website at http://www.sec.gov. The Fund's Forms N-Q may also be reviewed and copied at the SEC's Public Reference Room in Washington, DC. Information on the operation of the Public Reference Room may be obtained by calling 1-202-551-8090 (direct) or 1-800-SEC-0330 (general SEC number).

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#### **Trustee and Officer Information**

The business and affairs of the Fund are managed under the direction of the Fund's Board of Trustees. Information pertaining to the Trustees and Officers of the Fund is set forth below. The SAI includes additional information about the Fund's Trustees and Officers and is available without charge, upon request, by calling toll-free 1-877-526-0707.

#### Interested Trustees and Officers

Name, address and age	POSITION(S) HELD WITH TRUST	TERM OF OFFICE AND LENGTH OF TIME SERVED	PRINCIPAL OCCUPATION DURING PAST FIVE YEARS	NUMBER OF PORTFOLIOS IN FUND COMPLEX OVERSEEN BY TRUSTEE	OTHER DIRECTORSHIPS HELD BY TRUSTEE AND OFFICER
MALCOLM R. FOBES III* 475 MILAN DRIVE SUITE #103 SAN JOSE, CA 95134 AGE: 54	TRUSTEE, PRESIDENT, TREASURER, SECRETARY, CHIEF INVESTMENT OFFICER, CHIEF FINANCIAL OFFICER AND CHIEF COMPLIANCE OFFICER	INDEFINITE; SINCE 1996	CHAIRMAN AND CEO; BERKSHIRE CAPITAL HOLDINGS, INC. (1993 – PRESENT)	1	INDEPENDENT DIRECTOR; UNITED STATES COMMODITY FUNDS, LLC

<sup>\*</sup>Trustees who are considered "interested persons" as defined in Section 2(a)(19) of the Investment Company Act of 1940 by virtue of their affiliation with the Investment Adviser.

#### **DISINTERESTED TRUSTEES**

	TERM OF		Number of	
POSITION HELD WITH TRUST	OFFICE AND LENGTH OF		PORTFOLIOS IN FUND COMPLEX OVERSEEN BY TRUSTEE	OTHER DIRECTORSHIPS HELD BY TRUSTEE
INDEPENDENT TRUSTEE	INDEFINITE; SINCE 1997	CHAIRMAN AND CEO; ELESCO LTD.* (1989 – PRESENT)	1	None
Independent Trustee	INDEFINITE; SINCE 1998	MANAGER; DATA CENTER TOOLS AND MONITORING; APPLE, INC. (2014 - PRESENT)  SENIOR MANAGER; DATA CENTER OPERATIONS; BOX, INC. (2013 – 2014)  MEMBER OF TECHNICAL STAFF; CISCO SYSTEMS, INC. (1996 - 2013)	1	None
	WITH TRUST  INDEPENDENT TRUSTEE  INDEPENDENT	POSITION HELD WITH TRUST  INDEPENDENT TRUSTEE  INDEPENDENT TRUSTEE  INDEPENDENT INDEPENDENT INDEPENDENT INDEPENDENT INDEPENDENT INDEPENDENT INDEPENDENT	POSITION HELD WITH TRUST  INDEPENDENT TRUSTEE  INDEPENDENT TRUSTEE  INDEFINITE; SINCE 1997  INDEFINITE; SINCE 1998  INDEFINITE; SINCE 1998  MANAGER; DATA CENTER TOOLS AND MONITORING; APPLE, INC. (2014 - PRESENT)  SENIOR MANAGER; DATA CENTER OPERATIONS; BOX, INC. (2013 - 2014)  MEMBER OF TECHNICAL STAFF; CISCO SYSTEMS, INC.	POSITION HELD WITH TRUST  INDEPENDENT TRUSTEE  INDEPENDENT TRUSTEE  INDEFINITE; SINCE 1997  INDEFINITE; SINCE 1998  INDEFINITE 1998  INDEFINITE 1998  INDEFINITE 1998  INDEFIN

<sup>\*</sup> ELESCO LTD. PROVIDES CONSULTING SERVICES FOR CORPORATIONS AND GOVERNMENT AGENCIES IN THE FIELD OF LAND-USE MANAGEMENT.

(UNAUDITED)

#### APPROVAL OF INVESTMENT ADVISORY AGREEMENT

The Board of Trustees, including a majority of the Trustees who are not "interested persons" of the Trust (the "Independent Trustees"), approved the continuation of the Investment Advisory Agreement (the "Advisory Agreement") with Berkshire Capital Holdings, Inc. (the "Adviser") at a meeting on held December 8, 2018.

The Trustees were assisted by experienced independent legal counsel throughout the contract review process. The Independent Trustees discussed the proposed continuance in executive session with such counsel at which no representatives of the Adviser were present. The Independent Trustees relied upon the advice of independent legal counsel and their own business judgment in determining the material factors to be considered in evaluating the Advisory Agreement and the weight to be given to each such factor. Among other factors, the Trustees considered the Fund's performance; the nature, extent and quality of the services provided; the costs of the services provided; any profits realized by the Adviser; the extent to which economies of scale will be realized as the Fund grows; and whether fees reflect those economies of scale. The conclusions reached by the Independent Trustees were based on a comprehensive evaluation of all of the information provided and were not the result of any one factor. Moreover, each Independent Trustee may have afforded different weight to the various factors in reaching his conclusions with respect to the Advisory Agreement.

At the December 8, 2018 Board meeting, a representative of the Adviser referred the Trustees to the materials that had been provided to them for purposes of their consideration of the Advisory Agreement. He summarized the services provided by the Adviser to the Fund and he reported that there were no material changes in the structure or relationships of the Adviser. The representative next reviewed with the Trustees the average total returns of the Fund through September 30, 2018 (year-to-date, 1-year, 3-years, 5-years, 10-years and 15-years), and the expense ratios and management fees of the Fund in comparison with funds in the Morningstar Technology Fund category (the "Category"), and a group of no-load Morningstar Technology Funds with net assets ranging from \$40 million to \$300 million (the "Peer Group"). He also reviewed comparisons of the Fund's performance with its benchmark indices, as well as the Category and Peer Group. He noted that he had reviewed the Adviser's balance sheet and income statement with the Trustees prior to the meeting. He then led a discussion regarding the Adviser's profitability, indicating a profit margin at the time of analysis.

#### Investment Performance

The Trustees then considered the investment performance of the Fund over various periods of time ended September 30, 2018 as compared to its benchmark indices and the Category and Peer Group. The Trustees noted that the Fund had outperformed its benchmark indices over the year-to-date, 1-year, 3-year, 5-year, 10-year and 15-year periods ended September 30, 2018, remarking in particular that the performance of the Fund for every period relevant to the benchmark indices had been outstanding. The data also showed that the Fund outperformed its Category and Peer Group averages for the year-to-date, 1-year, 3-year, 5-year and 10-year periods. Based on this review, the Trustees concluded that the current and historical performance of the Fund, as managed by the Investment Adviser, was satisfactory.

(UNAUDITED)

#### Nature, Extent and Quality of Services Provided by the Investment Adviser

The Trustees then reviewed the nature, quality and scope of current and anticipated services provided by the Adviser under the Advisory Agreement. The Trustees discussed the Adviser's experience and the capabilities of the Adviser's portfolio manager. For example, the Trustees reviewed and discussed the Adviser's Form ADV and internal compliance policies, as well as the experience of the Adviser as investment adviser or sub-adviser to other investment companies. In addition to the above considerations, the Trustees reviewed and considered a description of the Adviser's portfolio and brokerage transactions, noting that the Adviser received no soft dollars. Based on this review, the Trustees concluded that the range and quality of services to be provided by the Adviser to the Fund were appropriate and continued to support its original selection of the Adviser.

#### Costs of Services Provided

The Trustees next reviewed the terms of the Advisory Agreement and the Administration Agreement, concluding after discussion with independent counsel that it was appropriate to consider them together, given that the Adviser was performing all services under the agreements and that the Administration Agreement called for the Adviser to pay substantially all of the Fund's expenses (except for the investment advisory fee). The Trustees concluded that it would be putting form over substance to treat the two agreements separately. The representative of the Adviser then reviewed the advisory fee and expense ratio for the Fund and compared the fee and expense ratio with the advisory fees and expense ratios of the Fund's Category and Peer Group. He noted that the expense ratio was more meaningful than the actual advisory fee ratio because the agreements have a "universal fee" structure where the Adviser pays substantially all of the expenses of the Fund and is compensated with a higher fee. The representative further noted that most of the funds in the comparative data do not share this structure.

After discussion, the Trustees agreed that, instead of comparing actual advisory fees, it was more appropriate to compare net expense ratios, due to the universal fee structure. The Trustees further noted that some of the funds in the comparative data were one class of a fund that had many classes and, thus, benefit from economies of scale provided by the other classes. The Trustees noted that the Fund's net expense ratio was near the top of the Peer Group, but within the range of the Peer Group.

At this point, the representative added that the work involved in running the Fund was significantly higher than for most other funds because of the extreme volatility of high-growth and technology stocks. He stated that he is actively managing the Fund's portfolio every day, using a time-intensive process to follow news regarding each of the stocks in the portfolio and stocks that he is considering for the portfolio. He estimated that a net positive performance of the Fund is generated by his doing trading "on the edges," which he believes allows the Fund to take advantage of short-term movements in particular stock prices. The Trustees recognized the benefit of the Adviser's active management of the Fund and, based on their review, concluded that the cost of services provided by the Adviser was appropriate.

(UNAUDITED)

#### Profitability of the Adviser

The Trustees next considered an analysis of the profitability of the Adviser from the fees payable under the Advisory Agreement and the Administration Agreement. In addition, the Trustees reviewed the financial condition of the Investment Adviser for 2017 and 2018, as well as information from a Management Practice, Inc. ("MPI") 2017 profitability analysis of 18 publicly-reported asset managers. The representative of the Adviser reviewed the profitability analysis with the Trustees, noting that as no rent expenses and no payroll expenses were deducted year-to-date for 2018, the Adviser's profitability was significantly overstated. The Trustees remarked that the Adviser's level of profitability was below the average pre-tax profit margins reported in the MPI analysis for equity funds after including the Adviser's expected payroll expense for 2018, and therefore concluded that the Adviser's profitability was in the acceptable range.

#### **Economies of Scale**

The Trustees next considered whether the Fund has appropriately benefitted from any economies of scale, and whether there is potential for realization of any further economies of scale. The representative of the Adviser reminded the Trustees that the Adviser's fees under the Administration Agreement contain breakpoints and noted that the Fund was already receiving the benefit of the fee reduction at the first break point. The Trustees acknowledged that the Adviser was entitled to reasonable profits and indicated that the existing breakpoints should pass on the benefits of economies of scale to shareholders.

#### Conclusion

At this point, the Trustees indicated that it was their consensus that the information presented and the discussion of the information were adequate for making a determination regarding the renewal of the Advisory Agreement. As to the nature, extent and quality of services provided by the Adviser, the Trustees expressed their common opinion that the Adviser provides excellent services to the Fund and that the extent of the services is consistent with the Board's expectations. They complimented the Adviser on the Fund's outstanding relative performance over the last fifteen years. The Trustees then concluded that, based on their review of the fees and overall expense comparisons, as well as all information relating to the profitability of the Adviser, that the advisory and administration fees were reasonable and that the arrangements were not generating excessive profits to the Adviser. The Trustees further concluded that the existing fee breakpoints would make the Adviser's fees reflective of economies of scale.

After further discussion, and based upon all of the above-mentioned factors and their related conclusions, with no single factor or conclusion being determinative and with each Trustee not necessarily attributing the same weight to each factor, the Trustees unanimously determined that the continuation of the Advisory Agreement for an additional year was in the best interests of the Fund and its shareholders.

#### The Berkshire Funds

475 Milan Drive Suite #103 San Jose, CA 95134 (Toll-Free) 1-877-526-0707

#### **Board of Trustees**

Malcolm R. Fobes III, Chairman Leland F. Smith Andrew W. Broer

#### **Investment Adviser**

Berkshire Capital Holdings, Inc. 475 Milan Drive Suite #103 San Jose, CA 95134

#### Counsel

Thompson Hine LLP 312 Walnut Street 14th Floor Cincinnati, OH 45202

### Independent Registered Public Accounting Firm

Cohen & Company, Ltd. 342 North Water Street Suite #830 Milwaukee, WI 53202

#### **Transfer Agent**

Mutual Shareholder Services, LLC 8000 Town Centre Drive Suite #400 Broadview Heights, OH 44147

#### Custodian

Huntington National Bank 41 South High Street Columbus, OH 43287

#### Website

www.berkshirefunds.com