# THE BERKSHIRE FUNDS ANNUAL REPORT

December 31, 2021

Berkshire Funds

BERKSHIRE FOCUS FUND (BFOCX)

This report is provided for the general information of the Berkshire Funds shareholders. It is not authorized for distribution unless preceded or accompanied by an effective Prospectus, which contains more complete information about the Berkshire Funds. Please read it carefully before you invest.

In recent years, returns have sustained significant gains and losses due to market volatility in the technology sector. Due to market volatility, current performance may be lower than the figures shown. Call 877.526.0707 or visit www.berkshirefunds.com for more current performance information. Past performance is no guarantee of future results and investment results and principal value will fluctuate so that shares, when redeemed, may be worth more or less than their original cost. The returns shown do not reflect the deduction of taxes that a shareholder would pay on Fund distributions or the redemption of Fund shares. Total return includes reinvestment of

The Dow Jones Industrial Average is a measurement of general market price movement for 30 widely-held stocks primarily listed on the New York Stock Exchange. The S&P 500® Index is a registered trademark of Standard & Poor's Corporation and is a market-weighted index of common stock prices for 500 large U.S. companies. The Nasdaq Composite Index is a capitalization-weighted index of over 5,000 common stocks listed on the Nasdaq Stock Market. Each index represents an unmanaged, broad-based basket of stocks. These indices

Portfolio composition is subject to change at any time and references to specific securities, industries and sectors are not recommendations to purchase or sell any particular security.

are typically used as benchmarks for overall market performance.

The Fund's distributor is Arbor Court Capital, LLC.

dividends and capital gain distributions.

### **FUND OVERVIEW**

DECEMBER 31, 2021 (UNAUDITED)

### PERFORMANCE COMPARISON (AVERAGE ANNUAL TOTAL RETURNS AS OF 12/31/21)

BERKSHIRE FOCUS FUND	1 YEAR -1.38%	3 YEAR 38.67%	33.41%	10 YEAR 23.29%
S&P 500® INDEX	28.71%	26.07%	18.47%	16.55%
Dow Jones Industrial Average	20.95%	18.49%	15.51%	14.21%
NASDAQ COMPOSITE INDEX	22.18%	34.26%	24.97%	20.96%

### **NET ASSETS**

12/31/21 \$747.4 MILLION

### **NET ASSET VALUE**

NET ASSET VALUE PER SHARE \$36.21

### TOP TEN STOCK HOLDINGS(1)

TESLA, INC.	11.00%
Marvell Technology, Inc.	7.00%
ZSCALER, INC.	5.19%
ARISTA NETWORKS, INC.	4.87%
FORTINET, INC.	4.81%
PALO ALTO NETWORKS, INC.	4.71%
APPLIED MATERIALS, INC.	4.59%
SILVERGATE CAPITAL CORP. (CLASS A)	4.52%
SNOWFLAKE INC. (CLASS A)	4.37%
NVIDIA CORP.	4.23%

### TOP TEN SECTORS(3)

BUSINESS SOFTWARE & SERVICES	32.16%
CYBERSECURITY EQUIPMENT & SERVICES	14.71%
SEMICONDUCTOR	14.22%
AUTOMOBILE MANUFACTURER	13.02%
SEMICONDUCTOR EQUIPMENT	6.94%
INTERNET SERVICES	5.24%
COMMUNICATION EQUIPMENT	4.87%
Banks	4.52%
SPECIALTY INDUSTRIAL MACHINERY	2.35%
ENTERTAINMENT	2.07%

### GROWTH OF \$10,000(2)



■ S&P 500® INDEX



<sup>(1)</sup> STATED AS A PERCENTAGE OF TOTAL NET ASSETS AS OF 12/31/21. THE HOLDINGS INFORMATION PROVIDED SHOULD NOT BE CONSTRUED AS A RECOMMENDATION TO PURCHASE OR SELL A PARTICULAR SECURITY AND MAY NOT BE REPRESENTATIVE OF THE FUND'S CURRENT OR FUTURE INVESTMENTS.

THIS FUND CONCENTRATES ITS INVESTMENTS IN THE TECHNOLOGY INDUSTRY. AS A RESULT, THE FUND IS SUBJECT TO GREATER RISK THAN MORE DIVERSIFIED FUNDS BECAUSE OF ITS CONCENTRATION OF INVESTMENTS IN FEWER COMPANIES AND CERTAIN SEGMENTS OF A SINGLE INDUSTRY.

<sup>(2)</sup> This chart assumes an initial investment of \$10,000 made on 12/31/11. Past performance does not guarantee future results.

INVESTMENT RETURN AND PRINCIPAL VALUE WILL FLUCTUATE SO THAT SHARES, WHEN REDEEMED, MAY BE WORTH MORE OR LESS THAN THEIR
ORIGINAL COST. ALL RETURNS REFIECT BEINVESTED DIVIDENDS BIJL DO NOT REFIECT THE IMPACT OF TAKES.

<sup>(3)</sup> STATED AS A PERCENTAGE OF TOTAL NET ASSETS AS OF 12/31/21. THE HOLDINGS BY SECTOR ARE PRESENTED TO ILLUSTRATE EXAMPLES OF THE SECTORS IN WHICH THE FUND HAS BOUGHT SECURITIES AND MAY NOT BE REPRESENTATIVE OF THE FUND'S CURRENT OR FUTURE INVESTMENTS.

# BERKSHIRE FOCUS FUND PERFORMANCE AND PORTFOLIO DISCUSSION 12/31/2021



Dear Fellow Shareholders.

For the twelve-month period ended December 31, 2021, the Berkshire Focus Fund underperformed its primary benchmark index. The Fund generated a total return of -1.38% while the S&P 500® Index—which we consider to be the Fund's primary benchmark index—produced a total return of +28.71% over the same period. For comparative purposes, the Dow Jones Industrial Average posted a return of +20.95% and the Nasdaq Composite Index generated a return of +22.18% for the year. A \$10,000 investment in our Fund over 10 years starting on December 31, 2011 grew to \$81,135. This was a +23.29% average annual compounded return. A \$10,000 investment in the S&P 500® over the same period grew to \$46,257. This

was a **+16.55%** average annual compounded return.

Amid a confluence of events not seen in decades, economic and financial market developments gyrated and morphed daily in 2021. The Biden administration delivered two additional rounds of fiscal stimulus at the beginning of the year. Then, as the vaccine rollout picked up in the spring, the U.S. economy accelerated from recovery mode back to expansion. By the summer and fall, inflationary pressures were seemingly everywhere. U.S. inflation hit a 39-year high in November, with prices up 6.8% from a year before, as measured by the Consumer Price Index (CPI). Strong demand for goods combined with supply-chain and transportation bottlenecks, while transitory, lasted longer than many anticipated. Meanwhile, higher prices associated with labor-market, semiconductor chip shortages, and elevated energy costs continue to stoke inflationary pressures. By the end of the year, the Federal Reserve pivoted by signaling its intent to raise interest rates and taper quantitative easing in 2022. Against this backdrop, the major U.S. equity markets managed to post strong double-digit gains for the year, highlighted by considerable intra-period volatility along the way.

U.S. equity markets, led by high-growth and technology stocks, staged a strong rally at the beginning of the first quarter that lasted into mid-February. Fueling the advance was the accelerated rollout of the COVID-19 vaccination effort, strong consumer and government spending, and favorable outlook for U.S. economic growth. The yield on the 10-year U.S. Treasury note almost doubled from .90% at the beginning of the period, to 1.75% by the end of March. Reopening demand and significant supply-chain restraints throughout the economy fueled expectations for much higher inflation. This in turn, increased concerns the Federal Reserve may be forced to raise interest rates. Not surprisingly, the near-record move in interest rates ignited a steep sell-off in high-growth and technology stocks as surging Treasury yields had an outsized negative impact on valuations. In the second quarter there was considerable market volatility; leadership rotated between growth-oriented stocks and the more cyclically driven value opportunities. A retreat of the 10-year U.S. Treasury yield led to the reemergence in leadership of growth stocks by mid-May. U.S. equity markets resumed their upward climb until the end of June as both the S&P 500® and the NASDAQ Composite index set all-time highs.

U.S. stock markets continued their advance during the third quarter as growth companies once again outperformed their value counterparts. However, stocks fell from their record-highs near quarter end over continued uncertainty surrounding the impact of the COVID-19 Delta variant on underlying economic growth, and the prospect for rising inflation and interest rates. In addition, news that one of China's largest property developers, Evergrande, would likely default on its debt payments destabilized financial markets and fueled concerns of a potential financial contagion. Surging Treasury yields sparked a sharp sell-off in shares of high-growth and technology companies, triggering a powerful rotation back into value stocks at the end of the quarter. U.S. equities recorded solid gains during the fourth quarter after overcoming a late-November sell-off in reaction to the new Omicron COVID-19 variant's proliferation across the globe. The rapid spread of the variant led to the largest increase in U.S. COVID-19 cases since the onset of the pandemic, prompting a flurry of new restrictions and cancellations. Inflation continued to surge against the backdrop of labor shortages, rising energy prices, and high demand for goods and services. The trifecta of the Dow Jones Industrial Average, S&P 500® and the Nasdaq Composite index finished the year at, or near all-time highs.

Looking at the portfolio, our investments in Hubspot (HUBS), NVIDIA (NVDA), MongoDB (MDB), Tesla (TSLA), Snowflake (SNOW) and Zscaler (ZS) were all contributors to the Fund's performance. However, some of our investments detracted from the Fund's performance—these included Block (SQ), Paypal (PYPL), Pinterest (PINS), Roku (ROKU), Sea Ltd. (SEA) and Snap (SNAP).

Thank you for your confidence and continued investment in the Berkshire Focus Fund.

Malcolm R. Fobes III

Chairman and Chief Investment Officer

# AUDITED FINANCIAL STATEMENTS 12/31/2021

### PORTFOLIO OF INVESTMENTS

DECEMBER 31, 2021

VALUE

1.874

1,839

1,776

1.776

COMMON STOCKS - 100.10% \$ 748.160,543 (Cost \$681.029.625) AUTOMOBILE MANUFACTURER - 13.02% 97,304,563 361,300 FORD MOTOR COMPANY 7,504,201 10 LI AUTO, INC. - ADR\* 321 NIO, Inc. - ADR\* 10 317 10 RIVIAN AUTOMOTIVE, INC.\* 1,037 77,830 TESLA, INC.\* 82,249,187 150,000 XPENG. INC. - ADR\* 7,549,500 **BANKS - 4.52%** 33,816,547 SIGNATURE BANK 3,235 10 228,160 SILVERGATE CAPITAL CORP. (CLASS A)\* 33,813,312 **BUSINESS SOFTWARE & SERVICES - 32.16%** 240,348,261 ADOBE, INC.\* 10 5,671 39,180 ATLASSIAN CORPORATION PLC - (CLASS A) (UNITED KINGDOM)\* 14,938,942 BILL COM HOLDINGS, INC.\* 2,491 10 10 CLOUDFLARE, INC. (CLASS A)\* 1.315 148,570 DATADOG, INC. (CLASS A)\* 26,461,803 138,550 DIGITALOCEAN HOLDINGS, INC.\* 11.129.721 423,510 DIGITAL TURBINE, INC.\* 25,829,875 10 DocuSign, Inc.\* 1,523 DOMO, INC. (CLASS B)\* 10 496 HUBSPOT, INC.\* 26,504,421 40,210 10 INTUIT, INC. 6,432 MICROSOFT CORP. 3,363 10 Mongodb, Inc. (Class A)\* 55,670 29,468,915 10 PALANTIR TECHNOLOGIES, INC.\* 182 10 PAYCHEX, INC. 1,365 10 PAYCOM SOFTWARE, INC.\* 4.152 10 PAYLOCITY HOLDING CORP. 2,362 10 SERVICENOW, INC.\* 6,491 32,628,400 96,320 SNOWFLAKE, INC. (CLASS A)\* THE TRADE DESK, INC. (CLASS A)\* 20,637,328 225,200 10 TWILIO, INC. (CLASS A)\* 2,633 157,360 UNITY SOFTWARE, INC.\* 22,500,906 WORKDAY, INC. (CLASS A)\* 2,732 10 470,510 ZOOMINFO TECHNOLOGIES, INC.\* 30,206,742 **COMMUNICATION EQUIPMENT - 4.87%** 36,406,125 36,406,125 253.260 ARISTA NETWORKS, INC.\* **COMMUNICATION SERVICES - 0.00%** 3.713

RINGCENTRAL, INC. (CLASS A)\*

ZOOM VIDEO COMMUNICATIONS, INC.\*

**CONSUMER ELECTRONICS - 0.00%** 

10

10

10

APPLE, INC.

SHARES

<sup>\*</sup>NON-INCOME PRODUCING
ADR - AMERICAN DEPOSITARY RECEIPT

### PORTFOLIO OF INVESTMENTS (CONTINUED) DECEMBER 31, 2021

SHARES		VALUE
	CYBERSECURITY EQUIPMENT & SERVICES - 14.71%	\$ 109,963,474
10	CROWDSTRIKE HOLDINGS, INC. (CLASS A)*	2,047
100,090	FORTINET, INC.*	35,972,346
10	OKTA, INC. (CLASS A)*	2,242
63,180	PALO ALTO NETWORKS, INC.*	35,176,097
10	SENTINELONE, INC. (CLASS A)*	505
120,780	ZSCALER, INC.*	38,810,237
	ENTERTAINMENT - 2.07%	15,476,567
10	NETFLIX, INC.*	6,024
149,900	ROBLOX CORP.*	15,463,684
10	ROKU, INC. (CLASS A)*	2,282
10 10	SEA LTD. (SINGAPORE)*	2,237
10	SPOTIFY TECHNOLOGY S.A. – (LUXEMBOURG)*	2,340
	HEALTHCARE - 0.00%	2,040
10	DOXIMITY, INC. (CLASS A)*	501
10	OPTIMIZERX CORP.*	621
10	TELADOC HEALTH, INC.*	918
	INTERNET SERVICES – 5.24%	39,141,105
10	AIRBNB, INC. (CLASS A)*	1,665
10	ALPHABET, INC. (CLASS A)*	28,970
10	Amazon.com, Inc.*	33,343
10	CARVANA CO. (CLASS A)*	2,318
10	CHEWY, INC. (CLASS A)*	590
79,980	COINBASE GLOBAL, INC.*	20,184,553
10	ETSY, INC.*	2,189
8,460 10	MercadoLibre, Inc. (Argentina)* Opendoor Technologies, Inc.*	11,407,464 146
5,430	SHOPIFY, INC. (CLASS A) (CANADA)*	7,479,228
10	ZILLOW GROUP, INC.*	639
	INTERNET SOCIAL MEDIA – 0.00%	4,629
10	META PLATFORMS, INC. (CLASS A)*	3,363
10	PINTEREST, INC. (CLASS A)*	364
10	SNAP, INC. (CLASS A)*	470
10	TWITTER, INC.*	432
	IT FINANCIAL SERVICES – 0.00%	8,100
10	AFFIRM HOLDINGS, INC. (CLASS A)*	1,006
10	BLOCK, INC. (CLASS A)*	1,615
10	MASTERCARD, INC. (CLASS A)	3,593
10	PAYPAL HOLDINGS, INC.*	1,886
	CEMICONDUCTOR 14 220	107 200 150
4.5	SEMICONDUCTOR – 14.22%	106,299,159
10	ADVANCED MICRO DEVICES, INC.*	1,439
10 10	Ambarella, Inc.* Broadcom, Inc.	2,029 6,654
598,160	Marvell Technology, Inc.	52,333,018
107,480	NVIDIA CORP.	31,610,943
328,930	ON SEMICONDUCTOR CORP.	22,340,926
10	QUALCOMM Inc.	1,829
10	TAIWAN SEMICONDUCTOR MANUFACTURING COMPANY LTD ADR	1,203
10	WOLFSPEED, INC.*	1,118

<sup>\*</sup>NON-INCOME PRODUCING ADR - AMERICAN DEPOSITARY RECEIPT

### PORTFOLIO OF INVESTMENTS (CONTINUED) DECEMBER 31, 2021

SHARES		VALUE
	SEMICONDUCTOR EQUIPMENT - 6.94%	\$ 51,854,144
218,000	Applied Materials, Inc.	34,304,480
10	ASML HOLDING N.V. – ADR	7,961
24,390	LAM RESEARCH CORP.	17,540,068
10	TERADYNE, INC.	1,635
	SPECIALTY INDUSTRIAL MACHINERY - 2.35%	17,530,065
115,140	Kornit Digital Ltd. (Israel)*	17,530,065
	SPORTS ENTERTAINMENT & GAMING - 0.00%	275
10	DRAFTKINGS, INC. (CLASS A)*	275
	EXCHANGE TRADED FUNDS - 0.00%	7.069
	(Cost \$2,128)	7,068
10	INVESCO QQQ ETF	3,980
10	VANECK SEMICONDUCTOR ETF	3,088
10	VIII ELINGEIII CONDOCTOR ETT	3,000
	TOTAL INVESTMENT SECURITIES - 100.10%	748,167,611
	(Cost \$681,031,753)	, ,0,13/,011
	LIABILITIES IN EXCESS OF OTHER ASSETS - (0.10%)	(743,563)
	EMBIETIES IN EXCESS OF STILE ASSETS - (0.10%)	(, 40,000)
	NET ASSETS - 100.00%	\$ 747,424,048
	EQUIVALENT TO \$36.21 PER SHARE	

<sup>\*</sup>NON-INCOME PRODUCING ADR - AMERICAN DEPOSITARY RECEIPT

### STATEMENT OF ASSETS AND LIABILITIES DECEMBER 31, 2021

ASSETS		
INVESTMENT SECURITIES:		
AT COST	\$	681,031,753
AT VALUE	\$	748,167,611
CASH	1	10,000
RECEIVABLE FOR DIVIDENDS		24
RECEIVABLE FOR SECURITIES SOLD		76,325,601
RECEIVABLE FOR CAPITAL SHARES SOLD		421,755
Total Assets		824,924,991
LIABILITIES		
PAYABLE FOR SECURITIES PURCHASED		73,291,194
PAYABLE FOR CAPITAL SHARES REDEEMED		1,150,112
PAYABLE TO AFFILIATE (NOTE 5)		1,242,747
PAYABLE FOR LINE OF CREDIT		1,813,306
PAYABLE FOR INTEREST EXPENSE		3,584
TOTAL LIABILITIES		77,500,943
TOTAL EINDICTIES		77,500,545
NET ASSETS	\$	747,424,048
NET ASSETS CONSIST OF:		
PAID-IN CAPITAL	\$	735,306,340
TOTAL DISTRIBUTABLE EARNINGS		12,117,708
NET ASSETS	\$	747,424,048
SHARES OF BENEFICIAL INTEREST ISSUED AND OUTSTANDING		
(UNLIMITED NUMBER OF SHARES AUTHORIZED, WITHOUT PAR VALUE)		20,640,354
NET ASSET VALUE AND OFFERING PRICE PER SHARE	\$	36.21
MINIMUM REDEMPTION PRICE PER SHARE*	\$	35.49

<sup>\*</sup>THE FUND WILL IMPOSE A 2.00% REDEMPTION FEE ON SHARES REDEEMED WITHIN 90 CALENDAR DAYS OR LESS OF PURCHASE.

### STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2021

INVESTMENT INCOME	
DIVIDENDS (NET OF FOREIGN WITHHOLDING TAXES OF \$5)	\$ 224,918
TOTAL INVESTMENT INCOME	224,918
EXPENSES	
INVESTMENT ADVISORY FEES (NOTE 5)	12,863,466
ADMINISTRATION FEES (NOTE 5)	3,374,292
INTEREST EXPENSE	64,367
Total Expenses	16,302,125
NET INVESTMENT LOSS	(16,077,207
NET REALIZED AND UNREALIZED	
LOSS ON INVESTMENTS	
NET REALIZED GAIN FROM SECURITY TRANSACTIONS	29,024,061
NET CHANGE IN UNREALIZED APPRECIATION ON INVESTMENTS	(41,286,069
NET REALIZED AND UNREALIZED	
LOSS ON INVESTMENTS	(12,262,008
NET DECREASE IN NET ASSETS	
FROM OPERATIONS	\$ (28,339,215

### STATEMENTS OF CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2021 AND DECEMBER 31, 2020

	YEAR ENDED 12/31/21	YEAR ENDED 12/31/20
FROM OPERATIONS:		
NET INVESTMENT LOSS	\$ (16,077,207)	\$ (9,689,056)
NET REALIZED GAINS FROM SECURITY TRANSACTIONS	29,024,061	323,856,373
NET CHANGE IN UNREALIZED APPRECIATION ON INVESTMENTS	(41,286,069)	81,655,326
NET INCREASE (DECREASE) IN NET ASSETS FROM OPERATIONS	(28,339,215)	395,822,643
FROM DISTRIBUTIONS:		
DISTRIBUTIONS	(124,507,055)	(163,782,562)
FROM CAPITAL SHARE TRANSACTIONS:		
PROCEEDS FROM SHARES SOLD	259,706,979	536,900,709
PROCEEDS FROM REINVESTED DISTRIBUTIONS	122,659,086	162,440,038
PROCEEDS FROM REDEMPTION FEES (NOTE 6)	912,767	1,540,086
PAYMENTS FOR SHARES REDEEMED	(426,540,892)	(317,057,653)
NET INCREASE (DECREASE) IN NET ASSETS FROM		
CAPITAL SHARE TRANSACTIONS	(43,262,060)	383,823,180
TOTAL INCREASE (DECREASE) IN NET ASSETS	(196,108,330)	615,863,261
NET ASSETS:		
BEGINNING OF PERIOD	943,532,378	327,669,117
END OF PERIOD	\$ 747,424,048	\$ 943,532,378
CAPITAL SHARE ACTIVITY:		
Shares sold	5,805,987	15,124,881
SHARES REINVESTED	3,325,897	3,675,945
SHARES REDEEMED	(10,053,126)	(9,135,469)
NET INCREASE (DECREASE) IN SHARES OUTSTANDING	(921,242)	9,665,357
SHARES OUTSTANDING, BEGINNING OF PERIOD	21,561,596	11,896,239
SHARES OUTSTANDING, END OF PERIOD	20,640,354	21,561,596

### FINANCIAL HIGHLIGHTS

SELECTED PER SHARE DATA AND RATIOS FOR A SHARE OUTSTANDING THROUGHOUT EACH YEAR

	YEAR ENDED 12/31/21	YEAR ENDED 12/31/20	YEAR ENDED 12/31/19	YEAR ENDED 12/31/18	YEAR ENDED 12/31/17
NET ASSET VALUE, BEGINNING OF YEAR	£ 42.76	f 27.54	¢ 22.22	£ 21.47	£ 10.11
BEGINNING OF YEAR	\$ 43.76	\$ 27.54	\$ 22.33	\$ 21.47	\$ 18.11
INCOME FROM INVESTMENT OPERATIONS:					
NET INVESTMENT LOSS (A)	(0.82)	(0.64)	(0.45)	(0.31)	(0.35)
NET REALIZED AND UNREALIZED GAINS					
ON INVESTMENTS	0.29 <sup>(B)</sup>	26.04	9.51	2.36 <sup>(B)</sup>	8.37
TOTAL FROM INVESTMENT OPERATIONS	(0.53)	25.40	9.06	2.05	8.02
PROCEEDS FROM REDEMPTION FEES	0.05	0.10	0.06	0.08	0.00 <sup>(F)</sup>
FROCEEDS FROM REDEMPTION FEES	0.03	0.10	0.00	0.08	0.000
LESS DISTRIBUTIONS:					
DISTRIBUTIONS FROM NET REALIZED GAINS	(7.07)	(9.28)	(3.91)	(1.27)	(4.66)
TOTAL DISTRIBUTIONS	(7.07)	(9.28)	(3.91)	(1.27)	(4.66)
NET ASSET VALUE,					
END OF YEAR	\$ 36.21	\$ 43.76	\$ 27.54	\$ 22.33	\$ 21.47
TOTAL RETURN <sup>(C)</sup>	(1.38%)	92.26%	40.63%	10.02%	44.07%
SUPPLEMENTAL DATA AND RATIOS:					
NET ASSETS AT END OF YEAR (THOUSANDS)	\$ 747,424	\$ 943,532	\$ 327,669	\$ 151,966	\$ 74,564
Ratio of expenses to average net assets $^{(D)}$	1.90%	1.92%	1.95%	1.97%	2.02%
RATIO OF NET INVESTMENT LOSS TO AVERAGE NET ASSETS	(1.87%)	(1.70%)	(1.56%)	(1.20%)	(1.54%)
Portfolio turnover rate <sup>(E)</sup>	1,424.8%	1,599.1%	980.3%	595.6%	385.0%

<sup>(</sup>A) NET INVESTMENT LOSS WAS CALCULATED USING THE AVERAGE SHARES OUTSTANDING METHOD.

<sup>(</sup>B) NET REALIZED AND UNREALIZED GAIN ON INVESTMENTS PER SHARE IS A BALANCING AMOUNT NECESSARY TO RECONCILE THE CHANGE IN NET ASSET VALUE PER SHARE FOR THE PERIOD, AND MAY NOT RECONCILE WITH THE NET REALIZED AND UNREALIZED GAIN (LOSS) ON INVESTMENTS IN THE STATEMENT OF OPERATIONS.

<sup>(</sup>C) TOTAL RETURN REPRESENTS THE RATE THAT THE INVESTOR WOULD HAVE EARNED OR (LOST) ON AN INVESTMENT IN THE FUND ASSUMING REINVESTMENT OF DIVIDENDS.

<sup>(</sup>D) THE RATIO OF EXPENSES TO AVERAGE NET ASSETS INCLUDES FEDERAL EXCISE TAX AND INTEREST EXPENSE. THE RATIOS EXCLUDING FEDERAL EXCISE TAX AND INTEREST EXPENSE WOULD BE 1.89%, 1.91%, 1.95%, 1.96% AND 1.99%, RESPECTIVELY.

<sup>(</sup>E) PORTFOLIO TURNOVER IS GREATER THAN MOST FUNDS DUE TO THE INVESTMENT STYLE OF THE FUND.

<sup>(</sup>F) LESS THAN \$0.005 PER SHARE.

**DECEMBER 31, 2021** 

### 1. Organization

The Berkshire Focus Fund (the "Fund") is a non-diversified series of The Berkshire Funds (the "Trust"), an open-end management investment company registered under the Investment Company Act of 1940, as amended (the "1940 Act"). The Trust was organized as a Delaware business trust on November 25, 1996. The Fund commenced operations on July 1, 1997. The Fund's investment objective is to seek long-term growth of capital primarily through investments in equity securities.

### 2. Significant Accounting Policies

The Fund is an investment company and accordingly follows the investment company accounting and reporting guidance of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification Topic 946 Financial Services – Investment Companies. The financial Statements are prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP").

The following is a summary of the Trust's significant accounting policies:

Cash — The Fund maintains cash at its custodian which, at times, may exceed United States federally insured limits.

Securities valuation — The Fund's portfolio securities are valued as of the close of the regular session of trading on the New York Stock Exchange (the "NYSE"), normally 4:00 p.m., Eastern time. Securities which are traded on stock exchanges or are quoted by Nasdaq are valued at the last reported sale price as of the close of the regular session of trading on the NYSE, or, if not traded, at the most recent bid price. Securities which are traded in the over-the-counter market, and which are not quoted by Nasdaq, are valued at the most recent bid price, as obtained from one or more of the major market makers for such securities. Generally, if the security is traded in an active market and is valued at its last sales price, the security is categorized as a Level 1 security (described below), and if an equity security is valued by the pricing service at its last bid, it is generally categorized as a Level 2 security. Securities for which market quotations are not readily available are valued at their fair value as determined in good faith in accordance with consistently applied procedures established by and under the general supervision of the Board of Trustees and are categorized in Level 1, 2, or Level 3 when appropriate.

The Trust has adopted accounting standards which establish an authoritative definition of fair value and set out a hierarchy for measuring fair value. These standards require additional disclosures about the various inputs and valuation techniques used to develop the measurements of fair value and a discussion of changes in valuation techniques and related inputs

**DECEMBER 31, 2021** 

during the period. These standards define fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy is organized into three levels based upon the assumptions (referred to as "inputs") used in pricing the asset or liability. These standards state that "observable inputs" reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from independent sources and "unobservable inputs" reflect an entity's own assumptions about the assumptions market participants would use in pricing the asset or liability. These inputs are summarized in the three broad levels listed below: Level 1 – Quoted prices in active markets for identical securities.

Level 2 – Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment speeds, credit risk, etc.).

Level 3 – Significant unobservable inputs (including the Fund's own assumptions in determining the fair value of investments).

The inputs or methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities.

The following is a summary of the inputs used to value the Fund's investments as of December 31, 2021:

	Level 1	Level 2	Level 3	Total
Common Stocks				
<b>Business Software &amp; Services</b>	\$240,348,261	_	_	\$240,348,261
Cybersecurity Equipment & Services	109,963,474	_	_	109,963,474
Semiconductor	106,299,159	-	-	106,299,159
Automobile Manufacturer	97,304,563	-	-	97,304,563
Semiconductor Equipment	51,854,144	-	-	51,854,144
Internet Services	39,141,105	-	-	39,141,105
Communication Equipment	36,406,125	-	-	36,406,125
Banks	33,816,547	-	-	33,816,547
Specialty Industrial Machinery	17,530,065	-	-	17,530,065
Entertainment	15,476,567	-	-	15,476,567
IT Financial Services	8,100	-	-	8,100
Internet Social Media	4,629	-	-	4,629
Communication Services	3,713	-	-	3,713
Healthcare	2,040	-	-	2,040
Consumer Electronics	1,776	-	-	1,776
Sports Entertainment & Gaming	275	-	-	275
Total Common Stocks	748,160,543	-	-	748,160,543
Exchange Traded Funds	7,068	-	-	7,068
Total Investment Securities	\$ 748,167,611	_	_	\$ 748,167,611

The Fund did not hold any Level 3 securities during the fiscal year ended December 31, 2021. The Fund did not hold any derivative instruments during the reporting period.

**DECEMBER 31, 2021** 

 $\it Investment\ income - Dividend\ income$  is recorded on the ex-dividend date. Interest income, if any, is accrued as earned.

Distributions to shareholders — Distributions to shareholders arising from net investment income and net realized capital gains, if any, are distributed at least once each year. Distributions to shareholders are recorded on the ex-dividend date. The Fund may utilize earnings and profits distributed to shareholders on redemptions of shares as part of the dividends paid deduction. Dividends from net investment income and capital gain distributions are determined in accordance with income tax regulations, which may differ from GAAP.

Security transactions — Security transactions are accounted for on the trade date for financial reporting purposes. Securities sold are determined on a specific identification basis.

Estimates — The financial statements are prepared in accordance with GAAP, which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of increases and decreases in net assets from operations during the reporting period. Actual results could differ from those estimates.

Federal income tax — The Fund intends to comply with the requirements of Subchapter M of the Internal Revenue Code (the "Code") necessary to qualify as a regulated investment company. As provided therein, in any fiscal year in which the Fund so qualifies and distributes at least 90% of its taxable net income, the Fund (but not the shareholders) will be relieved of federal income tax on the income distributed. Accordingly, no provision for income taxes has been made.

As of and during the fiscal year ended December 31, 2021, the Fund did not have a liability for any unrecognized tax benefits. The Fund recognizes interest and penalties, if any, related to unrecognized tax benefits as other expense on the statement of operations. During the year, the Fund did not incur any tax-related interest or penalties.

In order to avoid imposition of the excise tax applicable to regulated investment companies, it is also the Fund's intention to declare as dividends in each calendar year at least 98% of its net investment income and 98.2% of its net realized capital gains plus undistributed amounts from prior years.

Other — The treatment for financial reporting purposes of distributions made to shareholders during the year from net investment income or net realized capital gains may differ from their ultimate treatment for federal income tax purposes. These differences are caused primarily by differences in the timing of the recognition of certain components of income, expense or realized capital gain for federal income tax purposes. Where such differences are permanent in nature, they are reclassified in the components of the net assets based on their ultimate characterization for federal income tax purposes. Any such reclassifications will have no effect on net assets, results of operations or net asset value per share of the Fund. Effective September 30, 2019, the Fund elected a tax year-end of September 30. For the tax year ended September 30, 2021 and the fiscal year December 31, 2021, the following permanent adjustments were recorded.

**DECEMBER 31, 2021** 

Such adjustments were attributed to the use of equalization for tax purposes:

Paid-in capital \$40,644,454 Total distributable earnings (40,644,454)

#### 3. Investment Transactions

Purchases and sales of investment securities (excluding short-term instruments) for the year ended December 31, 2021 were \$12,139,667,756 and \$12,320,732,542, respectively. There were no purchases or sales of U.S. Government securities for the Fund.

#### 4. Tax Information

For Federal income tax purposes, as of December 31, 2021, the cost of investments, and gross appreciation/depreciation was as follows:

Federal income tax cost		728,000,719
Gross unrealized appreciation	\$	78,102,707
Gross unrealized depreciation		(57,935,815)
Net unrealized appreciation	\$	20,166,892

The cost basis of investments for tax and financial reporting purposes differed primarily due to wash sales.

There was a short-term capital gains distribution paid in the amount of \$117,677,220, and a long-term capital gains distribution in the amount of \$6,829,835 for the fiscal year ended December 31, 2021. Also there was a short-term capital gains distribution paid in the amount of \$163,782,562 for the fiscal year ended December 31, 2020. Short-term capital gain distributions are considered ordinary income distributions for tax purposes.

As of the tax year ended September 30, 2021, the components of distributable earnings on a tax basis were as follows:

Undistributed ordinary income	\$ 117,677,223
Undistributed long-term gains	6,829,838
Net unrealized depreciation	(7,194,323)
Total distributable earnings	\$ 117,312,738

#### 5. Related Party Transactions, Investment Advisory and Administrative Fees

Certain Officers and Trustees of the Trust are also Officers and Directors of Berkshire Capital Holdings, Inc. ("Berkshire Capital"). The non-interested Trustees of the Fund were paid \$90,000 in Trustee fees and expenses directly by Berkshire Capital during the fiscal year ended December 31, 2021.

The Fund has an Investment Advisory Agreement (the "Advisory Agreement") and a separate Administration Agreement with Berkshire Capital. Under the Advisory Agreement, Berkshire Capital will determine what securities will be purchased, retained or sold by the Fund on the basis of a continuous review of the portfolio. For the services it provides under the Advisory Agreement, Berkshire Capital receives a fee accrued each calendar day (including weekends and holidays) at a rate of 1.50% per annum of the daily net assets of the Fund.

**DECEMBER 31, 2021** 

Under the Administration Agreement, Berkshire Capital renders all administrative and supervisory services of the Fund, as well as facilities furnished and expenses assumed except for interest and taxes. For these services, Berkshire Capital receives a fee at the annual rate of 0.50% of the Fund's average daily net assets up to \$50 million, 0.45% of average net assets from \$50 million to \$200 million, 0.40% of average net assets from \$200 million to \$500 million, 0.35% of average net assets from \$500 million to \$100 million, and 0.30% of average net assets in excess of \$100 million. Such fee is computed as a percentage of the Fund's daily net assets and is accrued each calendar day (including weekends and holidays). For the fiscal year ended December 31, 2021, Berkshire Capital was paid an investment advisory fee of \$12,863,466 and an administration fee of \$3,374,292 from the Fund. The amount due to Berkshire Capital for these fees at December 31, 2021 totaled \$1,242,747.

### 6. Redemption Fee

The Fund may impose a redemption fee of 2.00% on shares held for 90 days or less. For the fiscal year ended December 31, 2021, proceeds from redemption fees were \$912,767.

### 7. Beneficial Ownership

The beneficial ownership, either directly or indirectly, of more than 25% of the voting securities of a fund creates a presumption of control of the Fund, under Section 2(a)(9) of the Investment Company Act of 1940. At December 31, 2021, National Financial Services Corp. beneficially owned, in aggregate, 56.90% of the Fund.

### 8. COVID-19 Risks

Unexpected local, regional or global events, such as war; acts of terrorism; financial, political or social disruptions; natural, environmental or man-made disasters; the spread of infectious illnesses or other public health issues; and recessions and depressions could have a significant impact on the Fund and its investments and may impair market liquidity. Such events can cause investor fear, which can adversely affect the economies of nations, regions and the market in general, in ways that cannot necessarily be foreseen. An outbreak of infectious respiratory illness known as COVID-19, which is caused by a novel coronavirus (SARS-CoV-2), was first detected in China in December 2019 and subsequently spread globally. This coronavirus has resulted in, among other things, travel restrictions, closed international borders, enhanced health screenings at ports of entry and elsewhere, disruption of and delays in healthcare service preparation and delivery, prolonged quarantines, significant disruptions to business operations, market closures, cancellations and restrictions, supply chain disruptions, lower consumer demand, and significant volatility and declines in global financial markets, as well as general concern and uncertainty. The impact of COVID-19 has adversely affected, and other infectious illness outbreaks that may arise in the future could adversely affect, the economies of many nations and the entire global economy, individual issuers and capital markets in ways that cannot necessarily be foreseen.

**DECEMBER 31, 2021** 

Public health crises caused by the COVID-19 outbreak may exacerbate other pre-existing political, social and economic risks in certain countries or globally. The duration of the COVID-19 outbreak and its effects cannot be determined with certainty.

### 9. Revolving Credit Agreement

The Trust entered into a Revolving Credit Agreement (the "Loan Agreement") between the Trust and its custodian, The Huntington National Bank, N.A. The Fund may not borrow money or purchase securities on margin except for temporary or emergency (not leveraging) purposes, including the meeting of redemption requests that might otherwise require the untimely disposition of securities. The maximum amount that the Fund is permitted to borrow is the lesser of: (i) \$10,000,000 or (ii) 10% of the Fund's daily market value and is secured by the securities in the Fund. The maximum interest rate of such loans is set at a rate per annum equal to the London Interbank Offered Rate subject to a .50% floor, plus 1.75% per annum, subject to an Annual Fee and an Unused Fee. The Annual Fee for the Loan Agreement is equal to 1/8 of one percent (1.00%) of the Loan Amount of \$10,000,000 and the Unused Fee is equal to 1/8 of one percent (1.00%) of the excess of the Loan Amount over the outstanding principal balance of the loan. Prior to February 10, 2021, the maximum amount that the Fund was permitted to borrow was the lessor of: (i) \$5,000,000 or (ii) 10% of the Fund's daily market value. During the fiscal year ended December 31, 2021, the Fund had an average loan balance of \$1,376,263 and paid an average interest rate of 2.25%. Additionally, the maximum borrowing during the period was \$10,000,000, which occurred on multiple days during the year. As of December 31, 2021, there was an outstanding loan balance of \$1,813,306. No compensating balances are required. The loan matures on August 16, 2022.

### 10. Concentration of Sector Risk

If a Fund has significant investments in the securities of issuers in industries within a particular sector, any development affecting that sector will have a greater impact on the value of the net assets of the Fund than would be the case if the Fund did not have significant investments in that sector. In addition, this may increase the risk of loss of an investment in the Fund and increase the volatility of the Fund's NAV per share. From time to time, circumstances may affect a particular sector and the companies within such sector. For instance, economic or market factors, regulation or deregulation, and technological or other developments may negatively impact all companies in a particular sector and therefore the value of a Fund's portfolio will be adversely affected. As of December 31, 2021, the Fund had 32.16% of the value of its net assets invested in stocks within the Business Software and Services sector.

#### 11. Subsequent Events

In preparing these financial statements, management has performed an evaluation of subsequent events after December 31, 2021 through the date these financial statements were issued and determined that there were no significant subsequent events that would require adjustment to or additional disclosure in the financial statements.

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

### TO THE SHAREHOLDERS OF BERKSHIRE FOCUS FUND AND BOARD OF TRUSTEES OF THE BERKSHIRE FUNDS

### Opinion on the Financial Statements

We have audited the accompanying statement of assets and liabilities, including the portfolio of investments, of Berkshire Focus Fund (the "Fund"), a series of The Berkshire Funds, as of December 31, 2021, the related statement of operations for the year then ended, the statements of changes in net assets for each of the two years in the period then ended, the related notes, and the financial highlights for each of the five years in the period then ended (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Fund as of December 31, 2021, the results of its operations for the year then ended, the changes in net assets for each of the two years in the period then ended, and the financial highlights for each of the five years in the period then ended, in conformity with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

These financial statements are the responsibility of the Fund's management. Our responsibility is to express an opinion on the Fund's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Fund in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our procedures included confirmation of securities owned as of December 31, 2021 by correspondence with the custodian and brokers. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

We have served as the Fund's auditor since 2004.

Cohen & Company, LAD

Cleveland, Ohio February 25, 2022

(UNAUDITED)

### **EXPENSE EXAMPLE**

As a shareholder of the Fund, you incur two types of costs: (1) transaction costs, and (2) ongoing costs, including advisory fees, administrative fees and interest expense. This Example is intended to help you understand your ongoing costs (in dollars) of investing in the Fund and to compare these costs with the ongoing costs of investing in other mutual funds. The Example is based on investment of \$1,000 invested in the Fund on July 1, 2021 and held through December 31, 2021.

### **Actual Expenses**

The first line of the table on the following page provides information about actual account values and actual expenses. Although the Fund charges no sales load or transaction fees, you will be assessed fees for outgoing wire transfers, returned checks and stop payment orders at prevailing rates charged by Mutual Shareholder Services, LLC, the Fund's transfer agent. If you request that a redemption be made by wire transfer, currently a \$20.00 fee is charged by the Fund's transfer agent. IRA accounts will be charged an \$8.00 annual maintenance fee. If shares are redeemed within 90 days of purchase from the Fund, the shares are subject to a 2% redemption fee. To the extent the Fund invests in shares of other investment companies as part of its investment strategy, you will indirectly bear your proportionate share of any fees and expenses charged by the underlying funds in which the Fund invests in addition to the expenses of the Fund. Actual expenses of the underlying funds are expected to vary among the various underlying funds. These expenses are not included in the example. The example includes advisory fees, administrative fees and other Fund expenses. However, the example does not include portfolio trading commissions and related expenses and other extraordinary expenses as determined under generally accepted accounting principles. You may use the information in this line, together with the amount you invested, to estimate the expenses that you paid over the period. Simply divide your account value by 1,000 (for example, an 8,600 account value divided by 1,000 = 8.6), then multiply the result by the number in the first line under the heading entitled "Expenses Paid During Period" to estimate the expenses you paid on your account during this period.

#### Hypothetical Example for Comparison Purposes

The second line of the table provides information about hypothetical account values and hypothetical expenses based on the Fund's actual expense ratio and an assumed rate of return of 5% per year before expenses, which is not the Fund's actual return. The hypothetical account values and expenses may not be used to estimate the actual ending account balance or expenses you paid for the period. You may use this information to compare the ongoing costs of investing in the Fund and other funds. To do so, compare this 5% hypothetical example with the 5%

(UNAUDITED)

hypothetical examples that appear in the shareholder reports of the other funds. Please note that the expenses shown in the table are meant to highlight your ongoing costs only and do not reflect any transactional costs, such as redemption fees or the charges by Mutual Shareholder Services, LLC as described above, or the expenses of the underlying funds. Therefore, the second line of the table is useful in comparing ongoing costs only, and will not help you determine the relative total costs of owning different funds. In addition, if these transactional costs were included, your costs would have been higher.

			Expenses Paid
	Beginning	Ending	During the Period*
	Account Value	Account Value	July 1, 2021 to
	<u>July 1, 2021</u>	December 31, 2021	December 31, 2021
Actual	\$1,000.00	\$985.75	\$9.56
Hypothetical	\$1,000.00	\$1,051.58	\$9.70
(5% annual return	hefore expenses)		

<sup>\*</sup>Expenses are equal to the Fund's annualized expense ratio of 1.91%, multiplied by the average account value over the period, multiplied by 184/365 to reflect the one-half year period.

### OTHER INFORMATION

### **Proxy Voting Guidelines**

Berkshire Capital Holdings, Inc., the Fund's Adviser, is responsible for exercising the voting rights associated with the securities held by the Fund. A description of the policies and procedures used by the Adviser in fulfilling this responsibility and a record of the Fund's proxy votes for the most recent twelve month period ended June 30, are available without charge, upon request, by calling toll free 1-877-526-0707. They are also available on the Securities and Exchange Commission's ("SEC") website at www.sec.gov.

### Quarterly Filing of Portfolio Holdings

The Fund publicly files its complete schedule of portfolio holdings with the SEC for the first and third quarters of each fiscal year on Form N-PORT. The Fund's Forms N-PORT are available on the SEC's website at www.sec.gov. Copies of the Fund's Forms N-PORT are also available, without charge, by calling the Fund toll free 1-877-526-0707.

### **Liquidity Risk Management Program**

During the fiscal year ended December 31, 2021, the Board reviewed the Fund's liquidity risk management program, adopted pursuant to Rule 22e-4 under the Investment Company Act. The program is overseen by the Adviser, who has delegated certain responsibilities for managing the program to a liquidity program administrator (the "LPA"). The LPA reported that it had assessed, managed and reviewed the program for the Fund taking into consideration several factors including the liquidity of the Fund's portfolio investments and the market, trading or investment specific considerations that may reasonably affect a security's classification as a liquid investment. The LPA certified that the program was adequate, effectively implemented and needed no changes at that time.

(UNAUDITED)

### Trustee and Officer Information

The business and affairs of the Fund are managed under the direction of the Fund's Board of Trustees. Information pertaining to the Trustees and Officers of the Fund is set forth below. The SAI includes additional information about the Fund's Trustees and Officers and is available without charge, upon request, by calling toll-free 1-877-526-0707.

### Interested Trustees and Officers

Name, address and Year of Birth	Position(s) HELD WITH TRUST	TERM OF OFFICE AND LENGTH OF TIME SERVED	PRINCIPAL OCCUPATION DURING PAST FIVE YEARS	NUMBER OF PORTFOLIOS IN FUND COMPLEX OVERSEEN BY TRUSTEE	OTHER DIRECTORSHIPS HELD BY TRUSTEE
MALCOLM R. FOBES III* 475 MILAN DRIVE SUITE #103 SAN JOSE, CA 95134 YEAR OF BIRTH: 1964	TRUSTEE, PRESIDENT, TREASURER, SECRETARY, CHIEF INVESTMENT OFFICER AND CHIEF FINANCIAL OFFICER	INDEFINITE; SINCE 1996	CHAIRMAN AND CEO; BERKSHIRE CAPITAL HOLDINGS, INC. 1993 TO PRESENT	1	INDEPENDENT DIRECTOR; UNITED STATES COMMODITY FUNDS, LLC
SOTHARA CHIN 475 MILAN DRIVE SUITE #103 SAN JOSE, CA 95134 YEAR OF BIRTH: 1966	CHIEF COMPLIANCE OFFICER	INDEFINITE; SINCE 2021	MANAGING MEMBER, FIT COMPLIANCE LLC 2016 TO PRESENT	N/A	N/A

<sup>\*</sup>Trustees who are considered "interested persons" as defined in Section 2(a)(19) of the Investment Company Act of 1940 by virtue of their affiliation with the Investment Adviser.

### DISINTERESTED TRUSTEES

Name, address and Year of Birth	POSITION HELD WITH TRUST	TERM OF OFFICE AND LENGTH OF TIME SERVED	PRINCIPAL OCCUPATION DURING PAST FIVE YEARS	NUMBER OF PORTFOLIOS IN FUND COMPLEX OVERSEEN BY TRUSTEE	OTHER DIRECTORSHIPS HELD BY TRUSTEE
ANDREW W. BROER 475 MILAN DRIVE SUITE #103 SAN JOSE, CA 95134 YEAR OF BIRTH: 1965	INDEPENDENT TRUSTEE	INDEFINITE; SINCE 1998	MANAGER, DATA CENTER TOOLS AND MONITORING, APPLE, INC. 2014 TO PRESENT	1	None
PETER M. ROBINSON 475 MILAN DRIVE SUITE #103 SAN JOSE, CA 95134 YEAR OF BIRTH: 1957	INDEPENDENT TRUSTEE	INDEFINITE; SINCE 2020	MURDOCH DISTINGUISHED POLICY FELLOW AT THE HOOVER INSTITUTION AND EDITOR OF HOOVER'S QUARTERLY JOURNAL, THE HOOVER DIGEST, 1993 TO PRESENT	1	INDEPENDENT DIRECTOR; UNITED STATES COMMODITY FUNDS, LLC
DAVID A. WHITE 475 MILAN DRIVE SUITE #103 SAN JOSE, CA 95134 YEAR OF BIRTH: 1967	INDEPENDENT TRUSTEE	INDEFINITE; SINCE 2020	EXECUTIVE DIRECTOR, INTERNAL AUDIT/RISK MANAGEMENT, GILEAD SCIENCES, INC., JUNE 2020 TO PRESENT; EXECUTIVE DIRECTOR, NORTH AMERICA CONTROLLER, GILEAD SCIENCES, INC., AUG. 2016 TO MAY 2020, SENIOR DIRECTOR, NORTH AMERICA CONTROLLER, AUG. 2016 TO NOV. 2018	1	None

(UNAUDITED)

### APPROVAL OF INVESTMENT ADVISORY AGREEMENT

The Board of Trustees (the "Trustees" or the "Board"), including a majority of the Trustees who are not "interested persons" of the Trust (the "Independent Trustees"), approved the continuation of the Investment Advisory Agreement (the "Advisory Agreement") with Berkshire Capital Holdings, Inc. (the "Adviser") at a meeting on held December 4, 2021.

The Trustees were assisted by experienced independent legal counsel throughout the contract review process. The Independent Trustees discussed the proposed continuance in executive session with such counsel at which no representatives of the Adviser were present. The Independent Trustees relied upon the advice of independent legal counsel and their own business judgment in determining the material factors to be considered in evaluating the Advisory Agreement and the weight to be given to each such factor. Among other factors, the Trustees considered the Fund's performance; the nature, extent and quality of the services provided; the costs of the services provided; any profits realized by the Adviser; the extent to which economies of scale will be realized as the Fund grows; and whether fees reflect those economies of scale. The conclusions reached by the Independent Trustees were based on a comprehensive evaluation of all of the information provided and were not the result of any one factor. Moreover, each Independent Trustee may have afforded different weight to the various factors in reaching his conclusions with respect to the Advisory Agreement.

At the December 4, 2021 Board meeting, a representative of the Adviser referred the Trustees to the materials that had been provided to them for purposes of their consideration of the Advisory Agreement. He summarized the services provided by the Adviser to the Fund and he reported that there were no material changes in the structure or relationships of the Adviser. The representative next reviewed with the Trustees the average total returns of the Fund through October 31, 2021 (year-to-date, 1-year, 3-years, 5-years, 10-years and 15-years), and the expense ratios and management fees of the Fund in comparison with funds in the Morningstar Technology Fund category (the "Category"), and a group of no-load Morningstar Technology Funds with net assets ranging from \$250 million to \$2 billion (the "Peer Group"). He also reviewed comparisons of the Fund's performance with its benchmark indices, as well as the Category and Peer Group. He noted that he had provided the Adviser's balance sheet and income statement to the Trustees prior to the meeting. He then led a discussion regarding the Adviser's profitability, indicating a profit margin at the time of analysis.

### Investment Performance

The Trustees then considered the investment performance of the Fund over various periods of time ended October 31, 2021 as compared to its benchmark indices and the Category and Peer Group. The Trustees noted that the Fund had outperformed its benchmark indices over the 3-year, 5-year, 10-year and 15-year periods ended October 31, 2021, remarking in particular that the performance of the Fund for every period relevant to the benchmark indices had been outstanding, except in the year-to-date and 1-year period where the Fund underperformed its benchmark indices. The data also showed that the Fund outperformed its Category and Peer Group averages for the 3-year, 5-year and 10-year periods; and underperformed in the year-to-date and 1-year periods. Based on this review, the Trustees concluded that the current and historical performance of the Fund, as managed by the Investment Adviser, was satisfactory.

(UNAUDITED)

### Nature, Extent and Quality of Services Provided by the Investment Adviser

The Trustees then reviewed the nature, quality and scope of current and anticipated services provided by the Adviser under the Advisory Agreement. The Trustees discussed the Adviser's experience and the capabilities of the Adviser's portfolio manager. For example, the Trustees reviewed and discussed the Adviser's Form ADV and internal compliance policies, as well as the experience of the Adviser as investment adviser or sub-adviser to other investment companies. In addition to the above considerations, the Trustees reviewed and considered a description of the Adviser's portfolio and brokerage transactions, noting that the Adviser received no soft dollars. Based on this review, the Trustees concluded that the range and quality of services to be provided by the Adviser to the Fund were appropriate and continued to support its original selection of the Adviser.

#### Costs of Services Provided

The Trustees next reviewed the terms of the Advisory Agreement and the Administration Agreement, concluding after discussion with independent counsel that it was appropriate to consider them together, given that the Adviser was performing all services under the agreements and that the Administration Agreement called for the Adviser to pay substantially all of the Fund's expenses (except for the investment advisory fee, interest and taxes). The Trustees concluded that it would be putting form over substance to treat the two agreements separately. The representative of the Adviser then reviewed the advisory fee and expense ratio for the Fund and compared the fee and expense ratio with the advisory fees and expense ratios of the Fund's Category and Peer Group. He noted that the expense ratio was more meaningful than the actual advisory fee ratio because the agreements have a "universal fee" structure where the Adviser pays substantially all of the expenses of the Fund and is compensated with a higher fee. The representative further noted that most of the funds in the comparative data do not share this structure.

After discussion, the Trustees agreed that, instead of comparing actual advisory fees, it was more appropriate to compare net expense ratios, due to the universal fee structure. The Trustees further noted that some of the funds in the comparative data were one class of a fund that had many classes and, thus, benefit from economies of scale provided by the other classes. The Trustees noted that the Fund's net expense ratio was at the top of the Peer Group and near the top of the Category, but within the range of the Category.

At this point, the representative added that the work involved in running the Fund was significantly higher than for most other funds because of the extreme volatility of high-growth and technology stocks. He stated that he is actively managing the Fund's portfolio every day, using a time-intensive process to follow news regarding each of the stocks in the portfolio and stocks that he is considering for the portfolio. He estimated that a net positive performance of the Fund is generated by his doing trading "on the edges," which he believes allows the Fund to take advantage of short-term movements in particular stock prices. The Trustees recognized the benefit of the Adviser's active management of the Fund and, based on their review, concluded that the cost of services provided by the Adviser was appropriate.

(UNAUDITED)

### Profitability of the Adviser

The Trustees next considered an analysis of the profitability of the Advisor from the fees payable under the Advisory Agreement and the Administration Agreement. In addition, the Trustees reviewed the financial condition of the Investment Advisor for 2020 and through October 2021, as well as information from a Management Practice, Inc. ("MPI") 2019 profitability analysis of 16 publicly-reported asset managers. A representative of the Advisor reviewed the profitability analysis of the Advisor with the Trustees, noting that as no rent expenses and no payroll expenses were deducted through October 2021, the Advisor's profitability was significantly overstated. The Trustees remarked that the Advisor's level of profitability was above the average pre-tax operating margins reported in the MPI analysis before considering certain expenses. They also note that the profitability for equity funds was generally significantly higher and that after including the Advisor's expected payroll expense for 2021 the Advisor's profitability was in the acceptable range.

### **Economies of Scale**

The Trustees next considered whether the Fund has appropriately benefitted from any economies of scale, and whether there is potential for realization of any further economies of scale. The representative of the Adviser reminded the Trustees that the Adviser's fees under the Administration Agreement contain breakpoints and noted that the Fund was already receiving the benefit of the fee reduction at the third break point. The Trustees acknowledged that the Adviser was entitled to reasonable profits and indicated that the existing breakpoints are, and should continue to pass on the benefits of economies of scale to shareholders.

#### Conclusion

At this point, the Trustees indicated that it was their consensus that the information presented and the discussion of the information were adequate for making a determination regarding the renewal of the Advisory Agreement. As to the nature, extent and quality of services provided by the Adviser, the Trustees expressed their common opinion that the Adviser provides excellent services to the Fund and that the extent of the services is consistent with the Board's expectations. They complimented the Adviser on the Fund's outstanding relative performance over the last fifteen years. The Trustees then concluded that, based on their review of the fees and overall expense comparisons, as well as all information relating to the profitability of the Adviser, that the advisory and administration fees were reasonable and that the arrangements were not generating excessive profits to the Adviser. The Trustees further concluded that the existing fee breakpoints would make the Adviser's fees reflective of economies of scale.

After further discussion, and based upon all of the above-mentioned factors and their related conclusions, with no single factor or conclusion being determinative and with each Trustee not necessarily attributing the same weight to each factor, the Trustees unanimously determined that the continuation of the Advisory Agreement for an additional year was in the best interests of the Fund and its shareholders.

### The Berkshire Funds

228 Hamilton Avenue 3rd Floor Palo Alto, CA 94301 (Toll-Free) 1-877-526-0707

### **Board of Trustees**

Malcolm R. Fobes III, Chairman Andrew W. Broer Peter M. Robinson David A. White

### **Investment Adviser**

Berkshire Capital Holdings, Inc. 228 Hamilton Avenue 3rd Floor Palo Alto, CA 94301

### Counsel

Thompson Hine LLP 312 Walnut Street 14th Floor Cincinnati, OH 45202

### Independent Registered Public Accounting Firm

Cohen & Company, Ltd. 1350 Euclid Avenue Suite #800 Cleveland, OH 44115

### **Transfer Agent**

Mutual Shareholder Services, LLC 8000 Town Centre Drive Suite #400 Broadview Heights, OH 44147

### Distributor

Arbor Court Capital, LLC 8000 Town Centre Drive Suite #400 Broadview Heights, OH 44147

### Custodian

Huntington National Bank 41 South High Street Columbus, OH 43287

### Website

www.berkshirefunds.com

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